

SITRANS SCM IQ

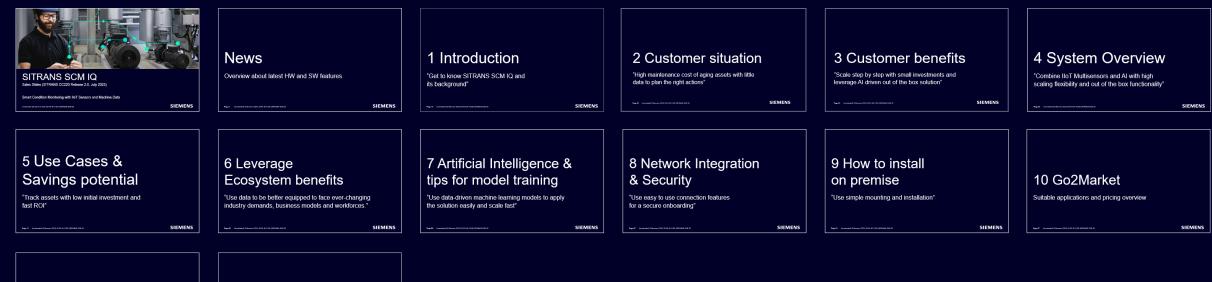
Sales Slides (SITRANS CC220 Release 2.0, July 2023)

Smart Condition Monitoring with IIoT Sensors and Machine Data

SIEMENS

Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

Table of Contents



11 Roadmap *Customer-centric agile development combined with strategically important HW releases* 12 Support & Service Support & Service | Training | Links | Contacts

SIEMENS

SIEMENS



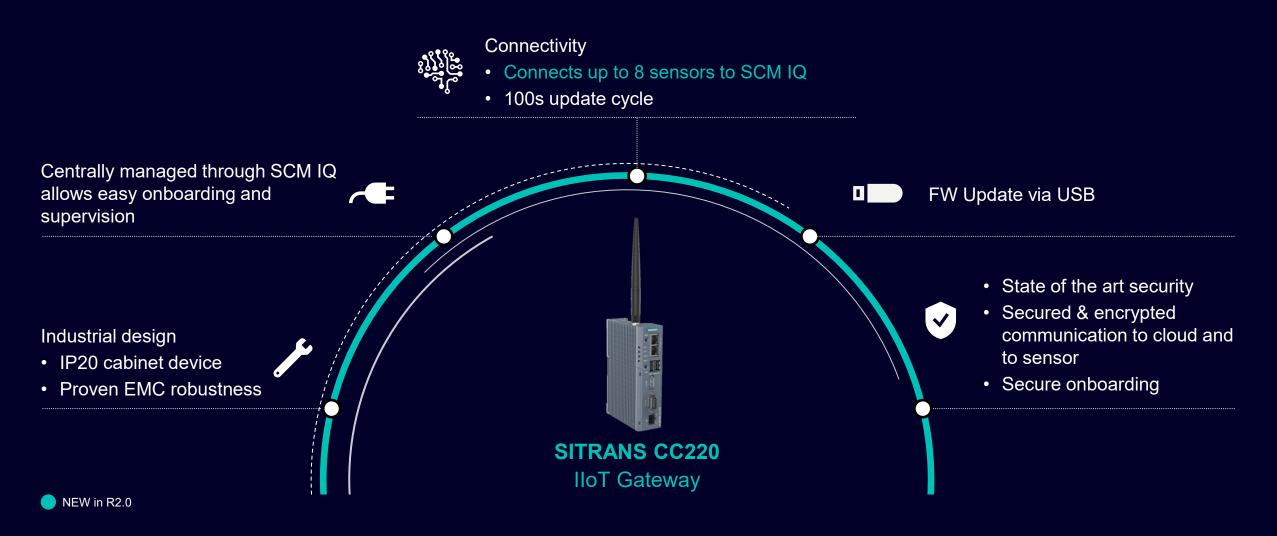
Overview about latest HW and SW features



Page 3 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

SITRANS CC220 (7MP2200-2CB05-2AA1)

Industrial gateway for collecting and transmitting sensor data to cloud





SITRANS CC220 (7MP2200-2CB05-2AA1) Straightforward firmware update with USB stick

Download latest FW from SIOS and Plug the USB stick into the Follow the FW update process indicated by LEDs on gateway and copy it to a USB stick (flash drive) gateway for secure FW update in the SITRANS SCM IQ application. SIEMENS Industry X Online Support STIP SIEMENS \bigoplus

SITRANS CC220 (7MP2200-2CB05-2AA1) Commissioning with improved LED behaviour

We enhanced the visibility of the current state of SITRANS CC220 by incorporating new LED blinking patterns:

Onboarding Key State:

clear differentiation between reading or writing the onboarding key.

Network state:

Clear visibility into the network state, conveying information about both the establishment of a network connection and the presence of a cloud connection.

Troubleshooting:

Page 6

extensive insights into trouble states, visualized through 4 LEDs.





SITRANS CC220 (7MP2200-2CB05-2AA1)

User Journey during onboarding process

	State	Description	User LED		User 2 LED
1	not onboarded	Waiting for onboarding / USB pendrive		slow	off
2	not onboarded	USB pendrive detected → writing public key			slow
3	not onboarded	Public key written → waiting for onboarding credentials			off
4	not onboarded	USB pendrive detected → reading onboarding credentials			slow
5	operating	Onboarding credentials read, accepted and successfully applied -> no connection to network (Gateway, DNS)			fast
6	operating	Onboarding credentials read, accepted and successfully applied -> no connection to Internet (SITRANS SCM IQ)			slow
7	operating	Onboarding credentials read, accepted and successfully applied, communication to SCM IQ established, operation			

LED is continuous on LED flashing (slow, fast)

PWR green and STAT flash green during booting, not indicating onboarding progress





Regional availability with release 2.0 (July 2023) New: USA, CA, IN, ZA

Full system available¹

(SITRANS MS200 multisensor, SITRANS CC220 gateway, SITRANS SCM IQ app)

Release 1.0 EU, CH, UK and NO

Release 2.0 USA, CA, IN, ZA

Only SITRANS SCM IQ app available²

1 Radio approval application for additional countries based on business potential 2 Anomaly detection of generic machine data, Insights Hub Region EU1



SITRANS SCM IQ additional AI training improvements Automatic idle state recognition

Iodel information				
Model name *			-	
Autoencoder CNN				
Please provide a name for the model Description		Anomaly Detection CNN - Multisensor		Model READY
Custom model description				
		Anomaly Detection CNN - Multisensor		Provides a short description of the sen Idle time enable
		Anomaly Detection CNN - Multisensor		Template Template versi
Optional description of the model				Anomaly Detection -
Template in use		Anomaly Detection CNN - Multisensor		CNN - Multisensor
Anomaly Detection CNN - Multisensor ?				Training o timization
Training optimization ?				Active
		Anomaly Detection CNN - Multisensor		Last update
ct variables (3 of 3)				Jun 08, 2023, 10:49:40
nsdata1	0.0800 -	Anomaly Detection CNN - Multisensor		Created
acceleration X (DOUBLE, 1g)				Jun 08, 2023, 10:45:44
acceleration_Y (DOUBLE, 1g)	0.0700	3		Training periods 1. Jun 07, 2023, 06:55:18 -
	E 0.0600 -	Anomaly Detection CNN - Multisensor		Jun 07, 2023, 15:36:51
acceleration_Z (DOUBLE, 1g)	.0.500			Total training time
anomaly_status (INT, -)	0.0400	Anomaly Detection CNN - Multisensor		8 h 41 min 33 sec
deviation_index (DOUBLE, -)	dela rile del bilanciai d	Anomaly Detection Civit - Multisenson		Datapoints
health_status (INT, -)				1. msdata1:acceleration_X
temperature (DOUBLE, °C)	0.0200	Anomaly Detection CNN - Multisensor		2. msdata1:acceleration_Y 3. msdata1:acceleration_Z
nskpis 🔶				5. msdata Lacceleration_2

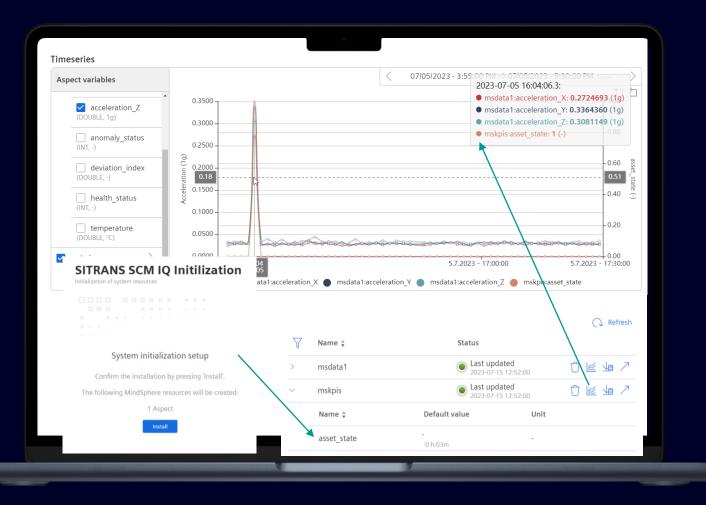
New option "Training optimization"

During training "unnecessary data" like when a switched off asset is now conveniently removed fully automatically!

"Active"-badge indicates activated training optimization.



SITRANS SCM IQ with additional KPI Asset ON/OFF indicator



New variable in each MS200 data set: the KPI "asset_state"

It will be installed the first time you open the SITRANS SCM IQ 1.5 App.

It automatically detects whether the monitored asset is running or not, and gives back a value for it

0 = not running

1 = running



SITRANS SCM IQ offers System performance monitoring "Offline" notifications

User group information	
Enter name *	
Test Group	
Users	
Geetha 🛞	
Notification options	 Connection notification template
Email notification	Subject of the connection notification *
All users of this user group will receive an em	SITRANS SCM IQ: Device Offline
Notify connection interruption	Notify connection change after
All users of this group will receive notification	1h 4h 24h
	Define the time delay in hours between the connection interruption and the

If you want to get notification on your devices having trouble connecting to the internet, you now can.

Set the time interval after which you want to be notified: from 1 hour to 24 hours.



SITRANS Anomaly IQ with user interface improvements Anomaly bulk handling

ZAC MS200 S23 CAG MS200 S23	Back Assign as no	anomaly		
Anomalies selected ② 2022 ASSET ÷ STATUS ÷ DETECTED ON ÷ ASSIGNEE ÷ LABEL ÷ ZAG MS200 523 ① XANNING Dec 12, 2022, 02:22:51 Not assigned ZAG MS200 523 ① XANNING Dec 12, 2022, 02:22:51 Not assigned Vermodel is needed! Usually when the position of the sensor has been changed since the last model training, a new model needs to be created in order to correctly monthor the asset. Manned downtime (e.g. maintenance, test runs) ZAG MS200 523 ① XANNING ZAG MS200 523 ① XANN	sitransi > SCM IQ Last update by: not mod Status: open			
Image: Construction of the second of the				
 ZAG MS200 523 ZAG MS200 523 WARNING C ZAG MS200 523 WARNING C ZAG MS200 523 WARNING C TAG MS20			¢ DETECTED ON ¢ ASSIGNEE ♀ LABEL ♀	
ZAG MS200 S23 ERROR ZAG MS200 S23 WARNING AG MS200 S23 WARNING Rese check the following items before you select no anomaly classification: Can MS200 S23 WARNING Pained downtime (e.g. maintenance, test runs) Can MS200 S23 WARNING Pained downtime (e.g. maintenance, test runs) Can MS200 S23 WARNING Can MS200 S23 <	ZAG MS200 S2	WARNING	Dec 12, 2022, 02:22:51 Not assigned	
 ZAG MS200 S23 WARNING Can any advantage of the sensor has been changed since the last model training, a new model needs to be created in order to correctly monitor the asset. Perse check the following items before you select no anomaly dastification: Format / product / operating state has changed Ceaning process has been carried out Format / product / operating state has changed Ceaning process has been carried out Format / product / operating state has changed (e.g replacement of parts) Anomaly at corresponding machines (upstream, downstream) found Insufficiently trained Al model Costion of sensor has been changed Other reason 	ZAG MS200 S2	ERROR		
 ZAG MS200 S23 WARNING Cleaning process has been carried out Planned downtime (e.g. maintenance, test runs) Setup of the machine has changed (e.g. replacement of parts) Anomaly at corresponding machines (upstream, downstream) found Insufficiently trained AI model Position of sensor has been changed Other reason 	ZAG MS200 S2	3 WARNING	Usually when the position of the sensor has been changed since the last model training, a new model needs to be created in order to correctly monitor the asset. Please check the following items before you select no anomaly classification:	
ZAG MS200 S23 WARNING Anomaly at corresponding machines (upstream, downstream) found Insufficiently trained AI model Position of sensor has been changed Other reason	ZAG M5200 52	WARNING	Cleaning process has been carried out Planned downtime (e.g. maintenance, test runs)	
ZAG MS200 S23 WARNING	ZAG MS200 S2	WARNING	Anomaly at corresponding machines (upstream, downstream) found Insufficiently trained Al model	
	ZAG MS200 S2	3 WARNING	Other reason	
				Cancel

The core of SITRANS SCM IQ solution is to get smarter over time.

Sometimes anomalies are detected that are not based on a changed asset condition but e. g. an "untrained operation state" or a loosened sensor.

To make this known to the system you can now conveniently close anomalies in a "bulk handling mode" instead of going one by one.

Also: get recommendations on which measures to take based on your input!

SIEMENS

1 Introduction

"Get to know SITRANS SCM IQ and its background"



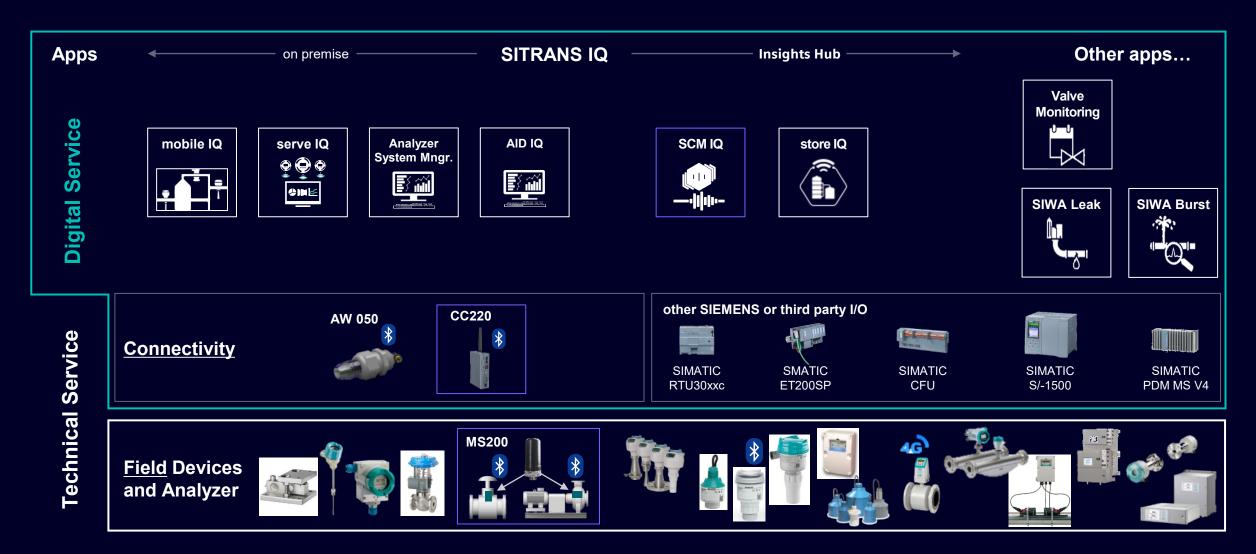
Measurement intelligence

We are the senses of our customers' operations transforming data into sustainable customer value.





SITRANS IQ platform contains connectivity and analytics tools for enhanced performance and reduced downtime

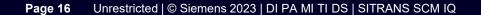


SIEMENS

SITRANS SCM IQ – Introduction Video

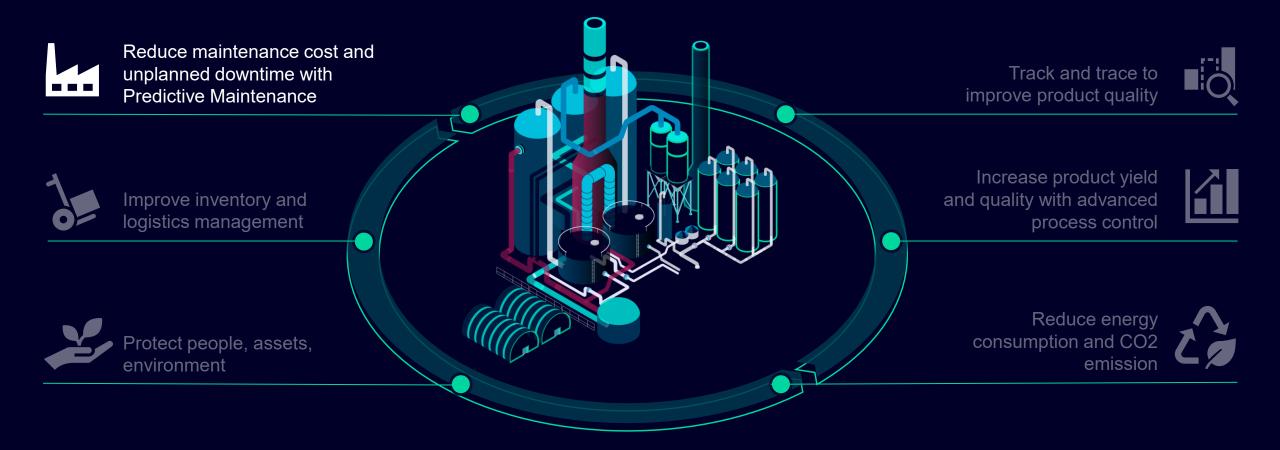






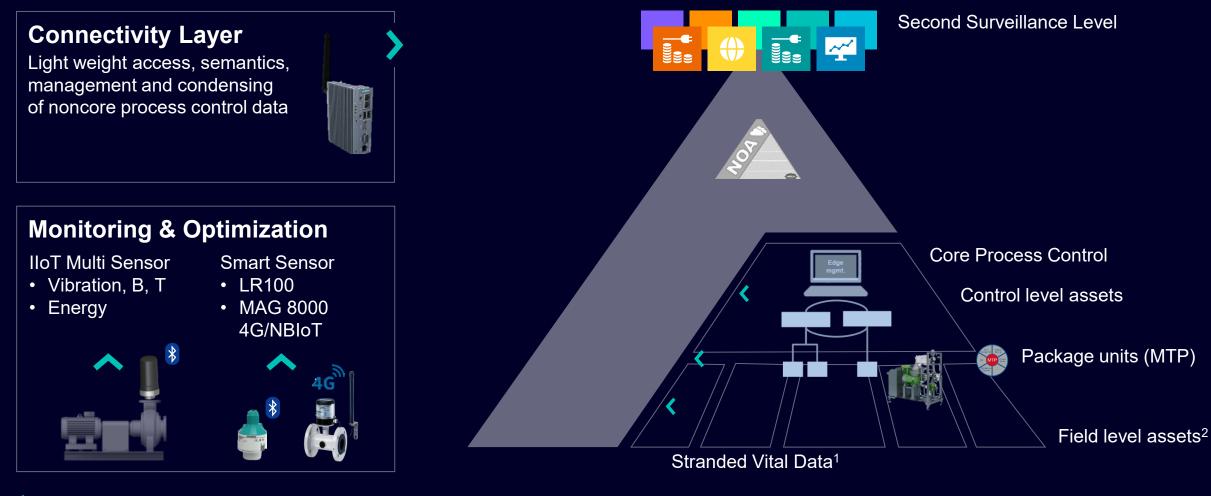


The next level of productivity in a digital plant will reduce your OPEX expenditures in all areas





Connectivity and Mapping of second data channel and M&O data are key to enable new applications and services



🔨 Options for second data channel 🔰 1 e.g unique ID, FW, status, diagnosis, auxiliary values 📔 2 Critical assets e.g., rotating equipment, sensors, analyzer



Predictive Maintenance & Inventory Management A huge market for IIoT sensors and digital services



Simple data availability

Distributed IoT sensors

Inventory Management

Insights Hub

Ó

50

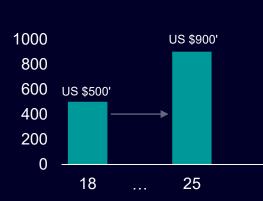
40

30

20

10

18



Plant

Asset Management Chemie¹

Global Infrastructure

19 20 21 22 23 24 25

(US\$ bn)²

Asset Management Market

This significant market growth is enabled by IoT solutions that take advantage of hyperscaling cloud infrastructure providers.

This facilitates cost effectiveness and spur market growth.

1 ARC Advisory Group, Market Forecast Group Figure 4 – 8, 2014 | 2 Grand View Research 2020, Infrastructure Asset Management Market, 2019

Complex Al data analysis

Numerous IoT sensors and brownfield connectors

Predictive Maintenance



Page 19 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

2 Customer situation

"High maintenance cost of aging assets with little data to plan the right actions"





Customer Situation



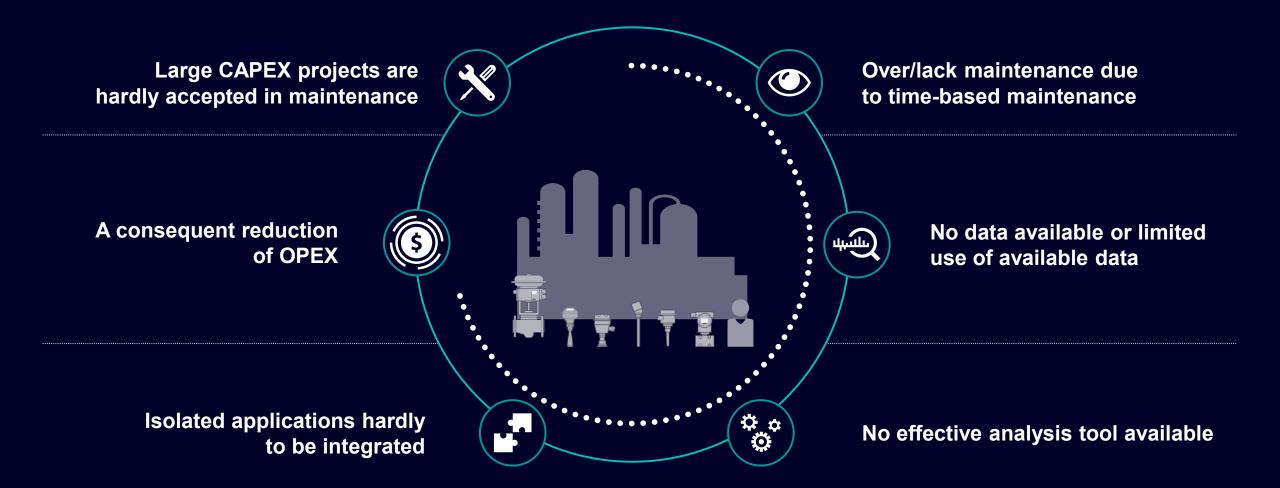
Unplanned downtimes lead to **10 – 30% performance losses** in a production line.



But, smart IIoT solutions can help to **increase performance** of up to 10%.



Customer Challenges within maintenance





3 Customer benefits

"Scale step by step with small investments and leverage AI driven out of the box solution"



Turning data into value @Siemens Manufacturing Haguenau "Mechanical assets learn to speak"







Page 24 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

All Benefits at a Glance



Low investment and operating costs



Easy installation and user friendly Al-enabled anomaly detection



Increased plant performance by avoiding unplanned downtime



Secure & open ecosystem: Quickly adaptable to new business challenges (not a stand-alone solution)



Optimized, event-driven maintenance management



System scalability from very small installations to extensive plant monitoring



SITRANS SCM IQ ...



... has a **proven** ability to detect anomalies based on **raw vibration and other machine data** combined with **artificial intelligence**



... is **simple** to install, **quickly** in operation and with replaceable batteries to **lower service and operation costs**



... manages your assets in a **collaborative way** and **make knowledge accessible** and transferable easily in maintenance teams in our **open ecosystem Insights Hub**



.... applies to any rotating equipment and other assets to build up a **closed loop** maintenance strategy based on a system that automatically learns from user input



SITRANS SCM IQ The toolbox for your closed loop maintenance strategy



Human factor essential

- For interpretation and plausibility check of machine learning model results, e.g., anomalies
- Interpreting data results with regard to business and production process



Highly data-driven

based on labeled and classified data



Current release

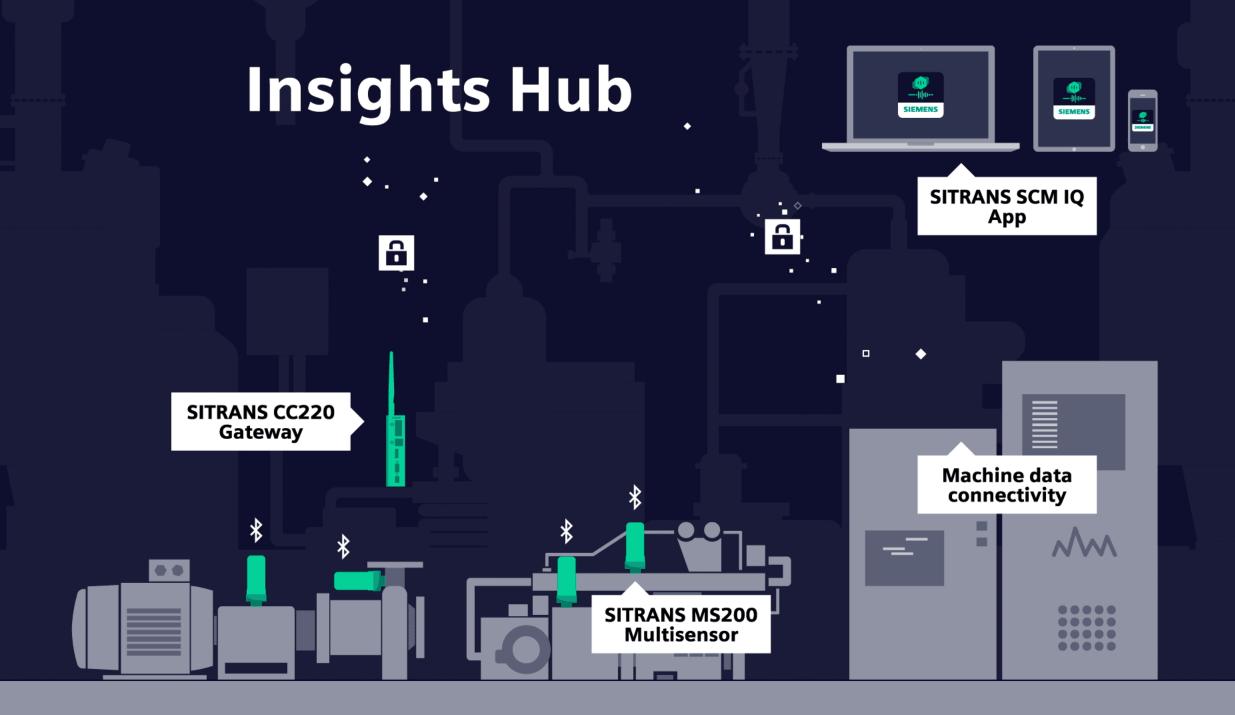
Product Outlook

SIEMENS

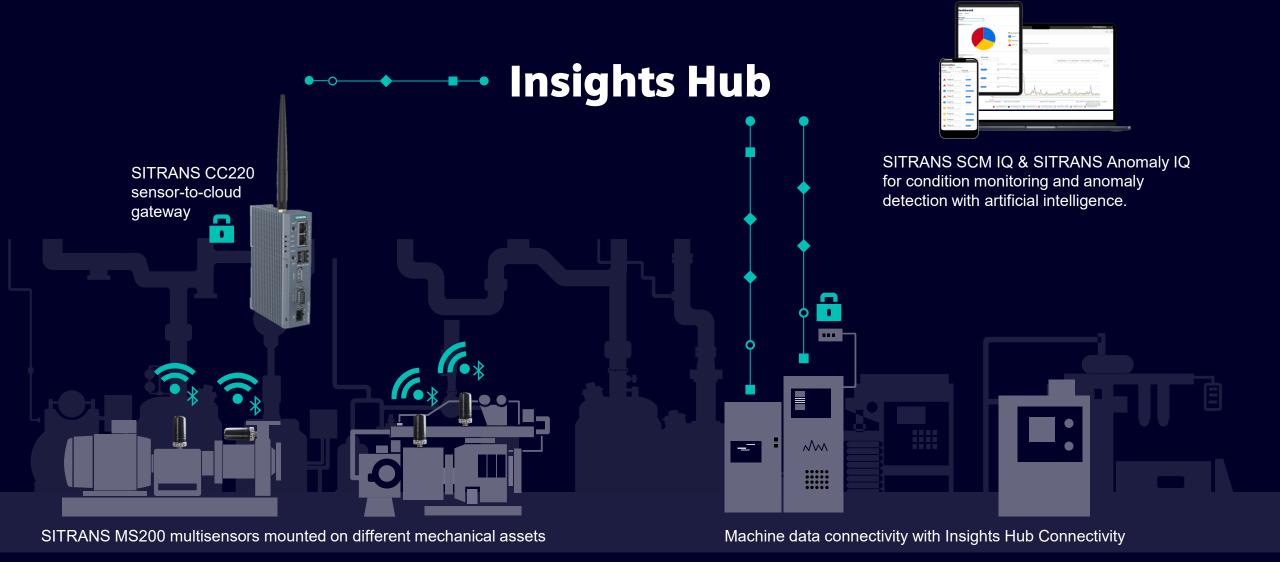
4 System Overview

"Combine IIoT Multisensors and AI with high scaling flexibility and out of the box functionality"





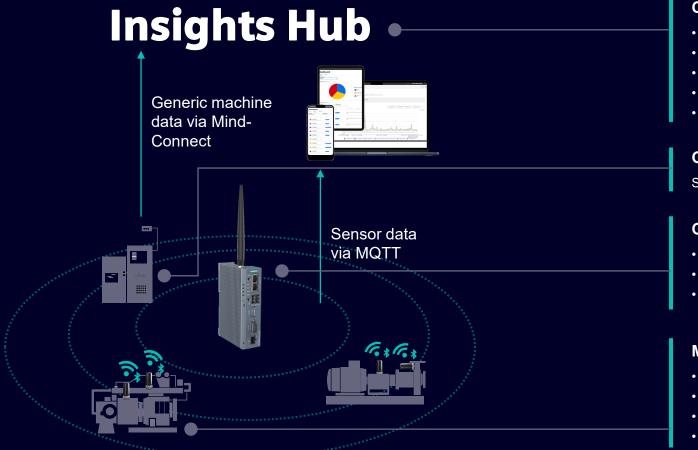
System overview of SITRANS SCM IQ



Page 30 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ



System overview of SITRANS SCM IQ



Cloud App (SITRANS SCM IQ)

- Cloud-based infrastructure in Insights Hub
- Data storage and sophisticated analysis included in SW package
- Continuous asset supervision based on AI with machine learning
- SITRANS SCM IQ app for system configuration and notification setup
- SITRANS Anomaly IQ app for anomaly management and continuous learning

Generic machine data integration

Shop Floor connectivity with MindConnect

Gateway (SITRANS CC220)

- Connects up to 8 multisensors SITRANS MS200 to one gateway
- Scale your network based on demand by adding more gateways
- Easy firmware update

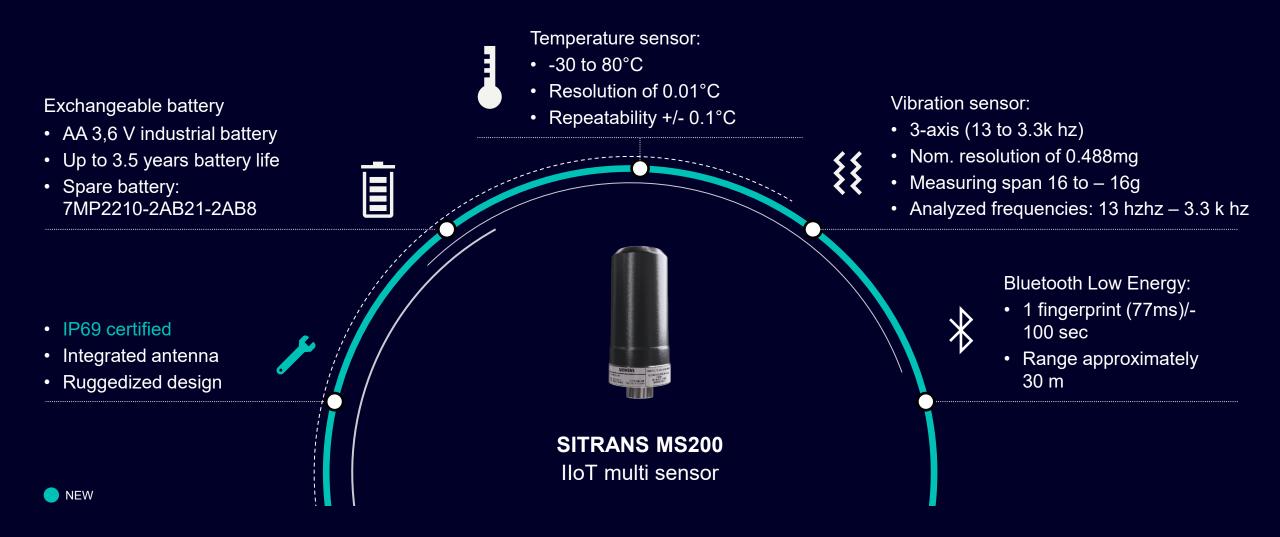
Multi Sensor (SITRANS MS200)

- Ruggedized field sensor for vibration and temperature measurement
- Highest sample rate of 1/100s for accurate asset monitoring
- Generalized approach to measure a broad variety of vibrating equipment
- Replaceable batteries for minimal cost over lifetime

Page 31 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

SIEMENS

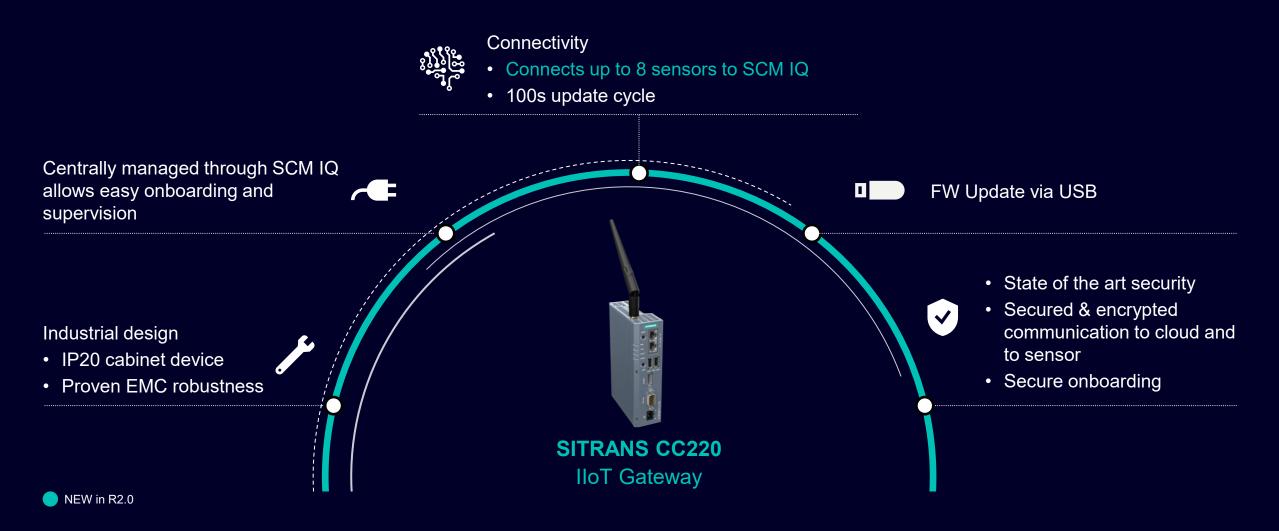
SITRANS MS200 (7MP2210-2AB21-2AB1) The IIoT multi sensor for harsh environments





SITRANS CC220 (7MP2200-2CB05-2AA1)

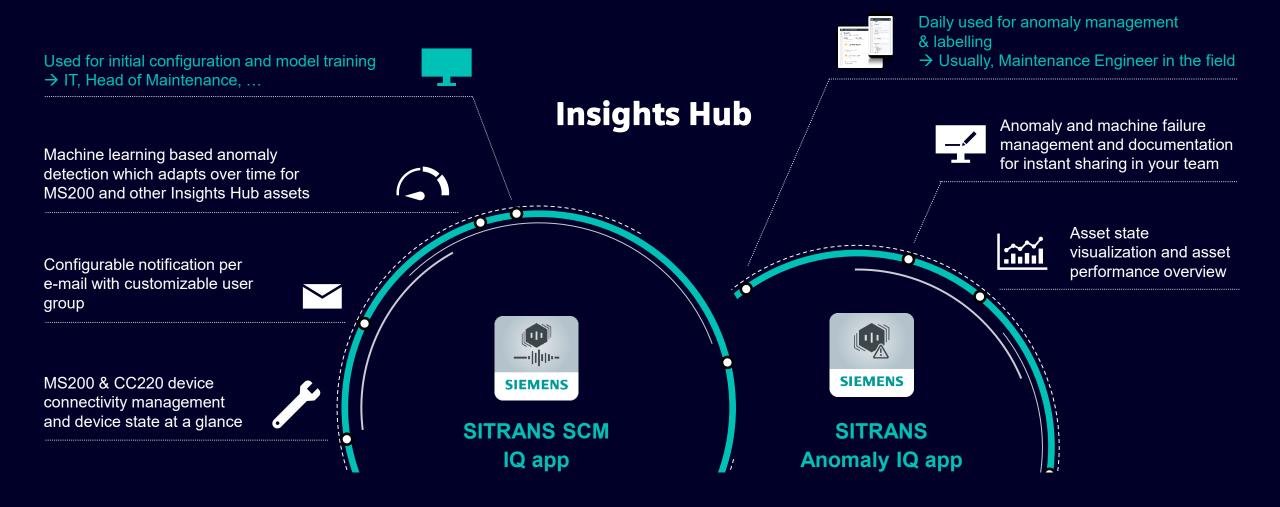
Industrial gateway for collecting and transmitting sensor data to cloud





SITRANS SCM IQ app (Product-ID DEPCBAA11) Condition monitoring with artificial intelligence

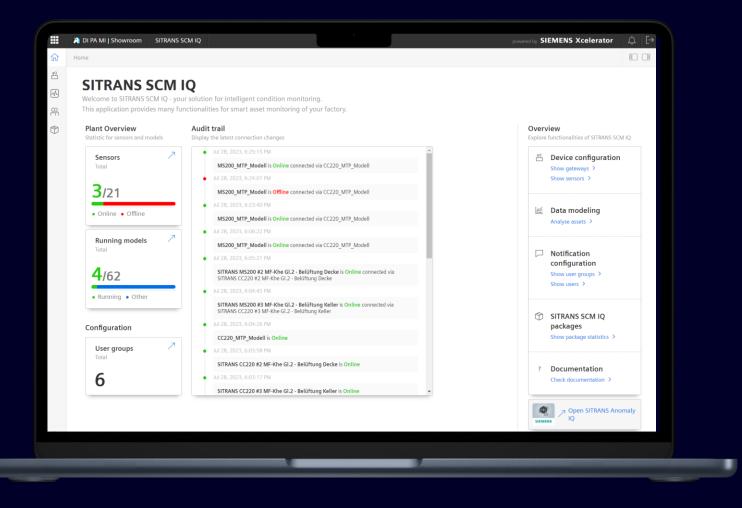




Page 34 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ



SITRANS SCM IQ Homescreen





SITRANS SCM IQ – Visualization & AI Data Modelling for multi sensor SITRANS MS200

Image: Constraint of the status Image:	Models of MS200 Used to train and administrate your mod Timeserles Aspect variables msdata1 @ acceleration_X (OUBLE, to)	lels for the selected asset.	06/27/2023 - 8:00:00 AM → 06/28/2023 - 8:00:00 PM total 1	RUNNING READY TRAINING PREFARED	1 0 0
NAME CURRENT STATUS TEMPLATE	✓ acceleration_Y (DOUBLE, 10) 0.0340. ✓ acceleration_Z (DOUBLE, 10) 0.0320. → anomaly_status (N(T, -) 0.0300. ↓ health_status (N(T, -) 0.0200.	- 09:01:35 28.6.2023 - 0	tion_Y 🌒 msdata1:acceleration_Z	Data information Acceleration values (X, Y, Z) are di peak-to-peak values	0
	NAME ‡		ATE \$		

View x, y, z acceleration, temperature, asset state, anomaly status and deviation index

Detailed vibration visualization for quick anomaly check

Easily select time frames when asset was in good condition to train the AI



SITRANS SCM IQ Visualization & AI Data Modelling for generic machine data

∰ 企	Siemens AG SITRANS SCM IQ Data modeling / Prod SCM Generic Asset for 2 anon	powered by SIEMENS Xcelerator	
21 30 30 €	Aspect variables (5 of 20) SCM_Value_Aspect Value1 (DOUBLE, -) Value2 (DOUBLE, -)	07/24/2023 - 8:00:00 AM → 07/27/2023 - 8:00:00 PM 2:40 2:10	
	✓ Value3 (DOUBLE, -) ✓ Value4 (DOUBLE, -) ✓ Value5 (DOUBLE, -) ✓ Value6 (DOUBLE, -) ✓ Value7 (DOUBLE, -) ✓ Value8 (DOUBLE, -)	1.80 9 8 7 0	:00
	#1 From Dec 20, 2022, 11:25:00 AM	to Dec 20, 2022, 3:42:48 PM	
	#2 From Dec 20, 2022, 12:06:13 AM	to Dec 20, 2022, 10:33:56 AM	
	#3 From Dec 20, 2022, 4:26:24 PM	to Dec 20, 2022, 11:22:23 PM	
	#4 From Dec 22, 2022, 1:14:43 AM	to Dec 22, 2022, 10:32:41 AM	
	#5 From Dec 22, 2022, 11:13:47 AM	to Dec 22, 2022, 3:35:20 PM	
	#6 From Dec 22, 2022, 4:15:11 PM	to Dec 22, 2022, 11:31:06 PM	r

Select multiple time frames where asset was in good condition

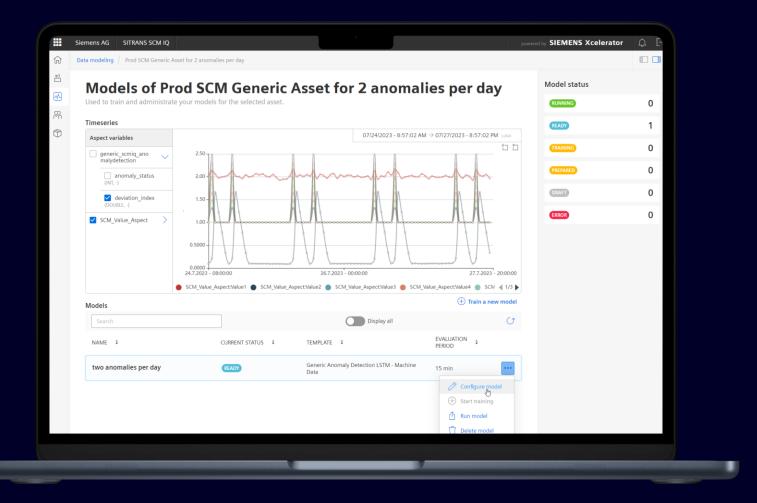
View behavior of any machine data input

Select your inputs freely from existing Insights Hub Assets

Up to 20 inputs supported



SITRANS SCM IQ Retraining of AI Data Models



Edit and change training periods of models to retrain existing model

Edit and change input variables of Machine Data models to retrain existing model

Allows an incremental improvement of Al model over time



SITRANS SCM IQ Package Overview and Notification Configuration

Ⅲ	DI PA MI Showroom SITRANS SCM IQ Package management		powered by SIEMENS Xcelera	ator û [→	
2)	SITRANS SCM IQ packages		Available resource package Purchase MindSphe		
 ₩	SITRANS SCM IQ Package Base The SITRANS SCM IQ Package Base in combination with compatible devices and MindSphere is the condition of equipment.	ssets according to the Product Sheet offers an online solutio	Gives an overview of Mind packages available for you application. Purchase a sin packages according to you	SITRANS SCM IQ gle or multiple	
	1 package is currently in use. Including 3 "STITRANS SCM IQ Package Sensor Upgrade" and 3 "STITRANS SCM IQ Package Prediction Upgrade "				
	SITRANS SCM IQ Package Sensor Upgrade The SITRANS SCM IQ Package Sensor Upgrade enables you to upgrade the number of possible	SITRANS MS200 by one.			
	18/36 packages are currently in use. Packages from "SITRANS SCM IQ Package Base" are not counted.				
	Purchase additional package				
	The SITRANS SCM IQ Package Prediction Upgrade enables you to start and stop one pr	DI PA MI Showroom SITRANS SCM	IQ	powered by SIEMENS Xceler	10.000
	monitored with compatible devices and MindSphere assets according to the Product 5 교 2 packages are currently in use. 안 Packages from "SITRANS SCM IQ Package Base" are not counted.	Home / Notification configuration		Notification configuration Overview	
	Check running predictions	Used to define which users and usergroups are		🖉 Users	3
	Ŷ	Users (3) User groups (3)	🕀 Add user	ထို User groups	3
		Joe Summer Summer Summer⊕sur %a +1-917-3503924			
		Jack Lanson ⊠ Jack-Lanson@sur % +1-917-3509845			
		Marco Moustache %₂ +1-917-3501743	Maintenance learn 2		

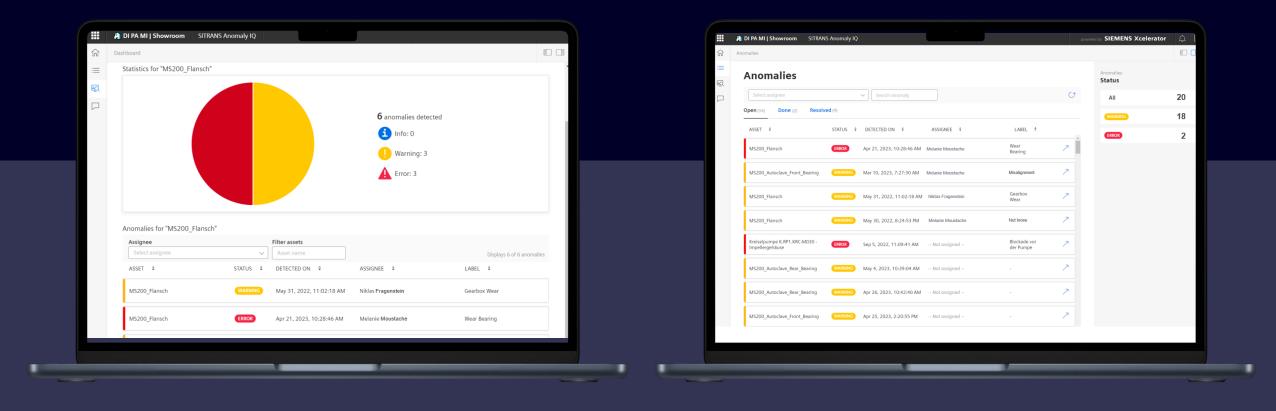
Configuration of user groups and notifications

Full transparency & convenient overview on activated package upgrades

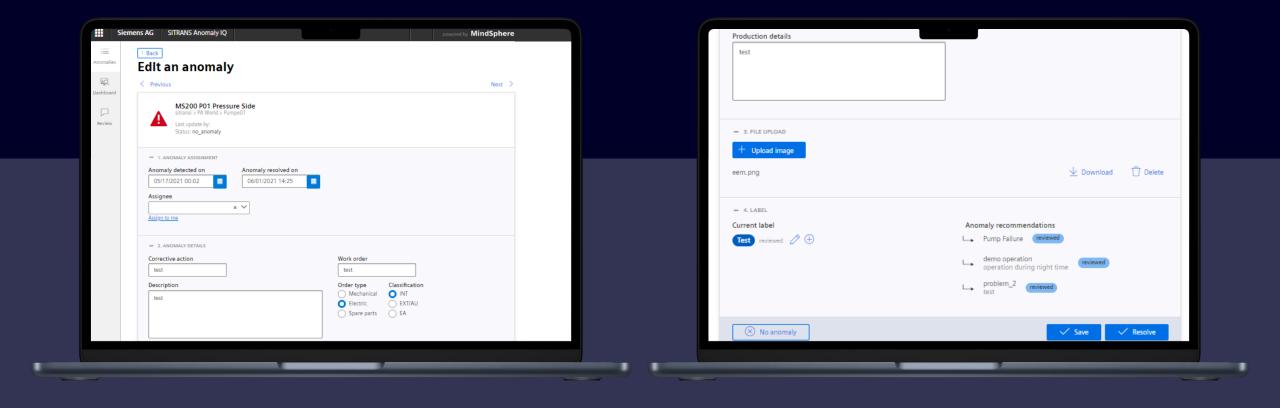
Direct purchase and deprovision of sensor extensions



SITRANS Anomaly IQ Dashboard and List View



SITRANS Anomaly IQ Document your anomaly and label it for active learning





SITRANS SCM IQ fits to many industries ...









Chemical Industry

Pharma



Environmental









Water

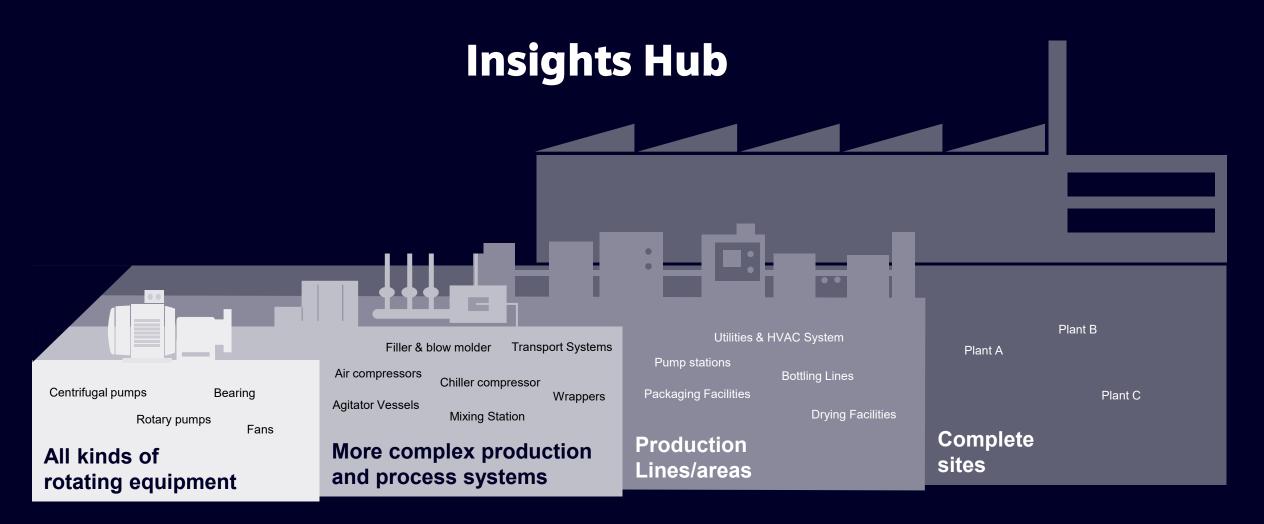
Minerals

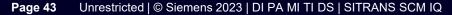
Oil & Gas

Others



Scalability of SITRANS SCM IQ system From single assets to complete sites





5 Use Cases & Savings potential

"Track assets with low initial investment and fast ROI"



Page 44 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

Use Cases for Smart Condition Monitoring with SITRANS SCM IQ

Siemens Manufacturing Haguenau "Mechanical assets learn to speak"

Condition monitoring of rotary equipment in this example for flowmeter transmitter production. Monitoring of eight 75 kW pumps serving calibration benches and a 90 kW ventilator in autoclave to vulcanize the inner liner of flowmeters. Both assets are crucial for production uptime.

Benefit from an Industrial IoT application that applies artificial intelligence on data from the field to give you a decisive time advantage. Increased service level and customer lead time while optimizing maintenance!

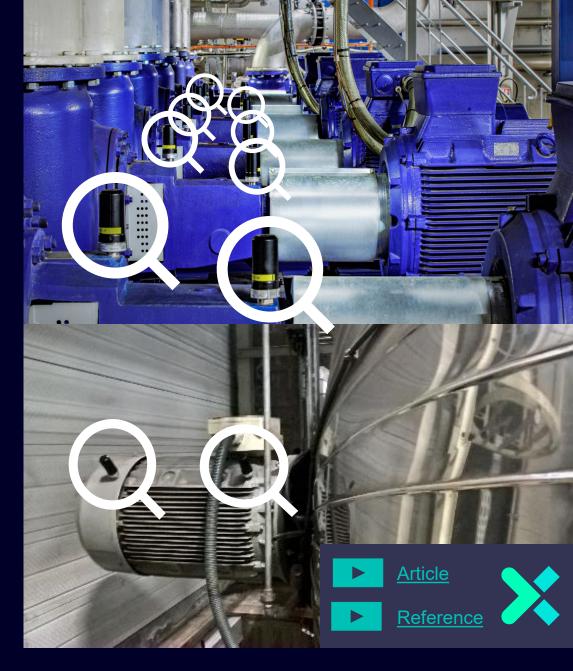
Success Factors

SITRANS MS200 multisensors are easily retrofittable, SITRANS SCM IQ can monitor a wide range of rotating assets and it's ROI is < 6 months. The system gives otherwise silent plant components a voice to provide accurate information about their current status.











Use Cases for Smart Condition Monitoring with SITRANS SCM IQ

Siemens Manufacturing Karlsruhe Monitoring in production utility areas

Condition monitoring of rotary equipment with SITRANS SCM IQ also works in utility areas. In this example fans of air ventilation in a gas chromatograph production is monitored. Ceiling & floor ventilation is prone to unpredicted and unnoticed breakdowns which is a safety issue when interacting with gas.

Benefit from an Industrial IoT application that applies artificial intelligence on data from isolated assets and that reliably notifies you in case of anomalies.

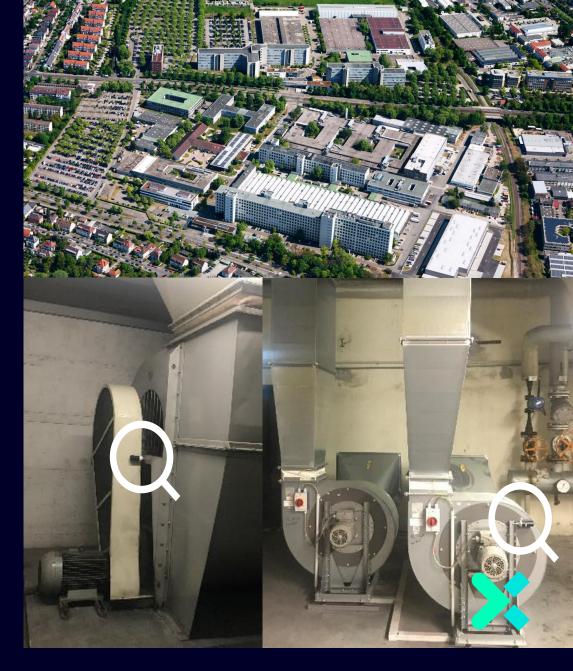
Success Factors

SITRANS MS200 multisensors are easily retrofittable, SITRANS SCM IQ can monitor a wide range of rotating assets and it's ROI is < 6 months. The system gives otherwise silent plant components a voice to provide accurate information about their current status. Be informed, increase your service level and production uptime!











Concrete example for benefits realized with SITRANS SCM IQ / SITRANS MS200 multisensor (1/3)

Bottling Line > Syrup Pump

> Pre-Mixing station

Cost calculation of one incidence

Part Shipment€500CIP Medium€240Loss of syrup€2.220Line Breakdown€2,248Internal Cost€76	
CIP Medium €240 Loss of syrup €2.220	
CIP Medium €240	
Part Shipment €500	

€5284 per failure

Realized benefits

- Reduced secondary damage / cost of repair
- Avoided emergency spare part delivery
- ROI < 3 months







Concrete example for benefits realized with SITRANS SCM IQ / SITRANS MS200 multisensor (2/3)

Bottling Line > Aseptomag Valve

> Pasteurizer

Saving Potentials with SITRANS SCM IQ

CIP Time	€557
CIP Medium	€72
Yield	€1,039
Energy	€89
	€1,758 per failure

- Reduction in utilities losses steam, heating, cooling
- Reduced secondary damage / cost of repair
- Avoid emergency spare part delivery
- ROI < 3 months







Concrete example for benefits realized with SITRANS SCM IQ / SITRANS MS200 multisensor (3/3)

Bottling Line > Sirup Pump

> Pasteurizer

Saving Potentials with SITRANS SCM IQ

Energy	€146 €2,190per failure
Yield	€1,440
CIP Medium	€47
CIP Time	€557

- Reduction in utilities losses steam, heating, cooling
- Reduced secondary damage / cost of repair
- Avoid emergency spare part delivery
- ROI < 3 month







Use Cases for Smart Condition Monitoring with SITRANS SCM IQ (also without SITRANS MS200)

Detect anomalies in your existing data

Brownfield: Condition Monitoring of any sensor data. Exercised here on MI digitalization rig with multiple SITRANS sensors, SIMATIC S7-400, SIMATIC IoT2000 I/O shield and connected to Industrial IoT via MindConnect 240.

Tap existing sensor data from your automation system, hold them ready in Industrial IoT and feed them into SITRANS SCM IQ smart artificial intelligence.

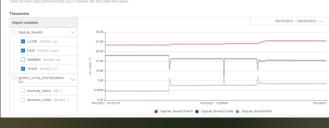
Success Factor

Combine and analyze existing data to create new value. Just train the AI, start to look for data correlations and improve your process!





Models of Application Rig





Use Cases for Smart Condition Monitoring with SITRANS SCM IQ (also without SITRANS MS200)

Bottling Line

- > Mixing station
- > Blow molder
- > Mixer
- > Pasteurizer
- > Packer

Machine data integration with MindConnect (SITRANS MS200 optional)

- Generic anomaly detection
- Reusable and scalable solution

Analyse important assets with existing data

- Increase operations efficiency and effectiveness
- Reduce unplanned downtimes
- Reduce Maintenance and Energy costs
- Realize additional use cases on Insights Hub ecosystem
 with apps like e.g., Energy Manager







ROI Calculation Tool in HighSpot Easy interface to quantify benefits and estimate costs involved

Troi scm	Q 🔂 🕂 ?
Showing results for roi scm across all of Siemens	
Search suggestions: "roi scm" digital business moi del reporting hand book sitrans scm iq roi calculation scm iq ordering scm iq sam iq scm iq roi mation Relevance 122 results	more
	tomation: Artificial Intelligence Topics - Industry Automation: IIOT Building Verticals: Machinery & Plant Construction

Link

6 Leverage Ecosystem benefits

"Use data to be better equipped to face ever-changing industry demands, business models and workforces."



Siemens Xcelerator is an open digital business platform to make digital transformation easy, fast & scalable



Interoperable Flexible Open As-a-service



- A comprehensive, curated **portfolio**
- A powerful **ecosystem** of partners
- An evolving marketplace for customers, partners and developers

Check out SITRANS SCM IQ on Siemens Xcelerator marketplace!





What is Insights Hub? Insights Hub drives smart manufacturing through the industrial Internet of Things (IIoT)

- Gain actionable insights with asset and operational data and improve your processes
- Deliver business value with industrial IoT data by: implementing reliable asset monitoring, enhancing manufacturing performance and efficiency, enabling quality prediction and much more
- Make improved operational and business decisions with data-driven insights

Explore data

Technical Concept and installation

Connect your assets to the cloud, collect and explore your data, and strategically develop your IoT capabilities.

Discover insights

Unlock a world of previously unattainable insights: Use intelligent analytic to better understand and improve processes.

Transform business

Transform your business, processes and products at scale. Create a competitive advantage, reduce costs and improve quality across the entre product life-cycle and supply chain



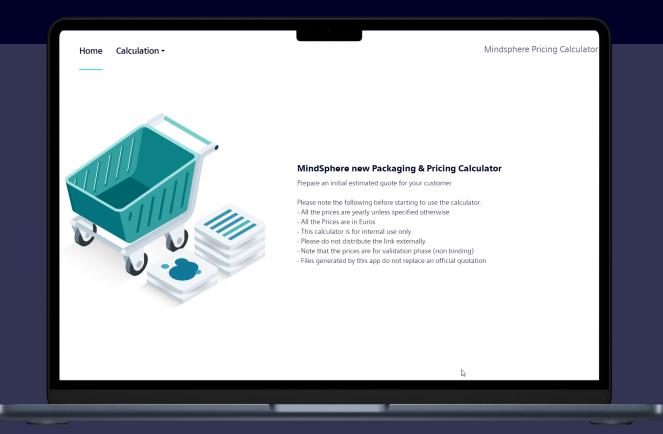






How to enable your SITRANS SCM IQ tenant to cater additional demands? Buy additional resources in Insights Hub dedicated to your needs





Insight Hub Packaging & Pricing calculator

Follow the link for an initial quotation of e. g. Capability Packages, IoT Data Packages

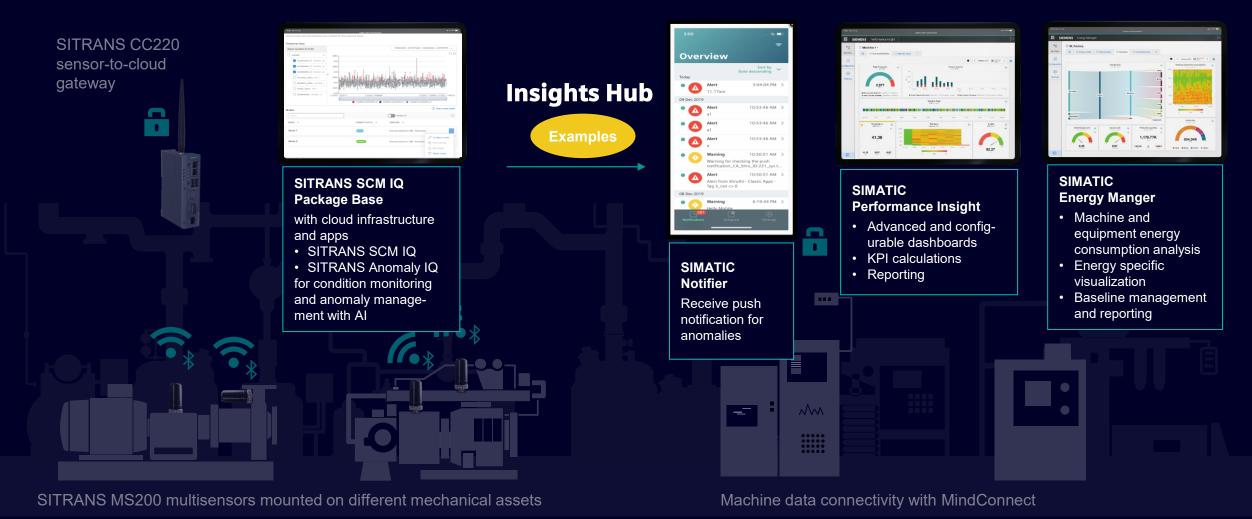
Please contact your local DI SW colleague to verify quotation!





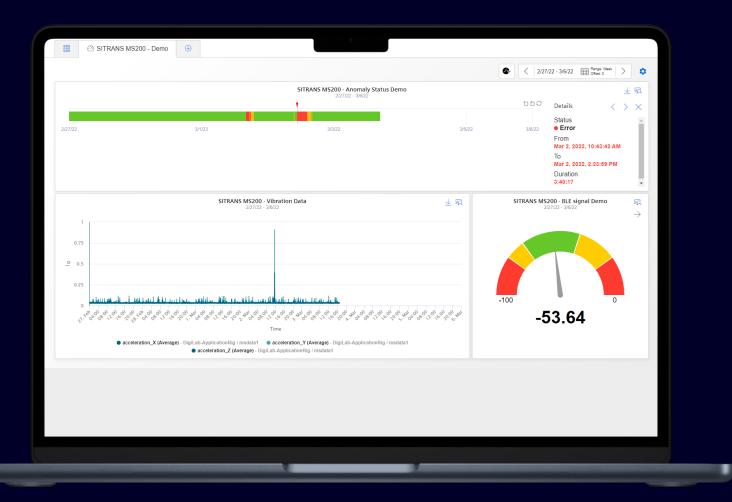
Leveraging full potential of the ecosystem with other apps on Insights Hub





Page 57 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

Benefits and use case examples of combining SITRANS SCM IQ and SIMATIC Performance Insight





Use MS200 data from assets effortless in SIMATIC Performance Insight

Create configurable dashboards for monitoring:

Apply simple KPIs

Export data from Insights Hub to CSV

Create reports



Benefits and use case examples of combining SITRANS SCM IQ and SIMATIC Energy Manager (1/2)

Search CURRENT STATUS * TEMPLATE * PREDICTION RATE					
<pre> Current_Phase2 (DOUBLE.) Current_Phase3 (DOUBLE.) Current_Thase3 (DOUBLE.) Energy_Phase1 (DOUBLE.) Energy_Phase2 (DOUBLE.) Energy_Phase3 (DOUBLE.) Energy_Phase3 (DOUBLE.) Energy_Total (DOUBLE.) E</pre>			03/03/2	022 - 4:52:11 AM → 03/03/2022 - 4:	
^C Current_Phase3 (DOUBLE.) ^C Current_Total (DOUBLE.) ^E Energy_Phase3 (DOUBLE.) ^E Energy_Phase3 (DOUBLE.) ^E Energy_Phase3 (DOUBLE.) ^E Intergy_Phase3 (DOUBLE.) ^E Intergy_Total (DOUBLE.)	^	1.2			t t
Image: Current_Total (DOUBLE.) Energy_Phase1 (DOUBLE.) Energy_Phase2 (DOUBLE.) Energy_Phase3 (DOUBLE.) Energy_Total (DOUBLE.) Infeed_Counter (DOUBLE.) Infeed_Counter (DOUBLE.) Infeed_Counter (DOUBLE.) Energy_Total (DOUBLE.) Infeed_Counter (DOUBLE.) Infeed_Cou					
Energy_Phase1 (DOUBLE.) Energy_Phase2 (DOUBLE.) Energy_Phase3 (DOUBLE.) Energy_Total (DOUBLE.) Inified_Counter (DOUBLE.) Inified_Counter (DOUBLE.) Inified_Counter (DOUBLE.) Sem_gpi packer:Energy_Total (DOUBLE.) Sem_gpi packer:Energy_Phase3 (Sem_gpi packer:Energy_Phase3 (Sem_gpi packer:Energy_Phase2 (Sem_gpi packer:Current Phase2 (Sem_gpi packer:Current) (1/2) Search CURRENT STATUS ¹ ; TEMPLATE ¹ ; TEMPLATE ² ; Phase3 (Sem_gpi packer:Current Phase2 (Sem_gpi packer:Current) (1/2)					
Image: Phase2 (DOUBLE.) Image: Phase2 (DOUBLE.) Image: Phase2 (DOUBLE.) Image: Phase3 (DOUBLE.) Image: Phase3 (DOUBLE.) Image: Phase3 (DOUBLE.) <td></td> <td>0.6</td> <td></td> <td></td> <td></td>		0.6			
i trietgy_rinsz2 (0008LE.) i tow_pressure (0008LE.)			i i dizfi i dizi ti		8
Image: Search Image: Search<					
□ Infeed_Counter (DOUBLE.) -0.3 3.3.2022 106:00:00 3.3.2022 12:00:00 3.3.2022 12:00:00 □ Low_pressure (DOUBLE.) • scm_gpi_packer:Energy_Phase3 • scm_gpi_packer:Energy_Phase2 • scm_gpi_packer:Current_Phase2 • scm_gpi_packer:Current_V <1/2 > odels • Train a new model Search • Display all • * NAME [‡] CURRENT STATUS [‡] TEMPLATE [‡] PREDICTION RATE PREDICTION					and the second s
Intercent of the set of th		-0.3	2 2 2 0 2 2 1 2 0 0 0		022 16:49:00
Odels Train a new model Search Display all NAME ¹ CURRENT STATUS ² TEMPLATE ²					
Current Status + TEMPLATE + PREDiction +	Low_pressure (DOUBLE, -)	🛑 scm_gpi_packer:Energy_Total 🌒 scm_gpi_pa	icker:Energy_Phase3 🔵 scm_gpi_packer:Energy_Phase2 🔴 scm_gpi_packe	r:Current_Phase2 🔵 scm_gpi_packer:	Current_l 🔌 1/2 🕨
AAME Ŷ CURRENT STATUS Ŷ TEMPLATE Ŷ PREDICTION Ŷ RATE	dels			(†) Tra	ain a new model
VAME • CURRENT STATUS • TEMPLATE • RATE •	Search		Display all		Q
energy Generic Anomaly Detection LSTM - Machine Data 1 min 35 sec •••	AME +	CURRENT STATUS 🗘	TEMPLATE 🗘		
	nergy	RUNNING	Generic Anomaly Detection LSTM - Machine Data	1 min 35 sec	



Use existing SIMATIC Energy Manager data as End-to-End use case:

Detect anomalies in SCM IQ on electrical current and voltage

Take operational data into account in the SCM IQ prediction models for more accurate anomaly detection



Benefits and use case examples of combining SITRANS SCM IQ and SIMATIC Energy Manager (2/2)





Use MS200 data from assets effortless in SIMATIC Performance Insight

Provide operational hours and idle state information to Energy Manager where no data is (easily) available.



Developer Possibilities using REST APIs

Developers find a reference of all provided APIs & Services with the links below! With this extracted data possibilities to create additional apps and programs are endless!

default	^	
GET /AnomalyDocuService	~	
GET /AnomalyDocuService/internal/token	~	
labels	^	
GET /AnomalyDocuService/labels Getallabais	~	
POST /AnomalyDocuService/labels Create label (Contant-Type: application/x-www-form-unencoded)	~	
PATCH /AnomalyDocuService/labels/{id} Update label (Content-Type: application/s-www-form-unlencoded)	~	
DELETE /AnomalyDocuService/labels/{id} Dwinn kow	~	
POST /AnomalyDocuService/labels/recommendations Gut Recommendations (Content-Type: application/pon)	~	
PUT /AnomalyDocuService/labels/recommendations Retrain (Content-Type: application/pon)	~	
users	^	
GET /AnomalyDocuService/users Getal users	~	
GET /AnomalyDocuService/users/me . Oet ourrent user	~	
faults	^	
GET /AnomalyDocuService/faults Getfaults	~	
POST /AnomalyDocuService/faults Create fault (Content-Type: application/c-www-form-unlencoded)	~	
GEI /AnomalyDocuService/faults/assets Owiassets	~	
GET /AnomalyDocuService/faults/{id} Getfaultbyid	~	
PATCH /AnomalyDocuService/faults/(id) Update fault (Content-Type: application/x-www-form-unfercooded)	~	
DELETE /AnomalyDocuService/faults/{id} Delete fault	SITRANS	SCM IO
PATCH /AnomalyDocuService/faults/{id}/assignment Assigne label to fault	SIIRAN Ş	SCIVI IQ
PDST /AnomalyDocuService/faults/{id}/medias	~	



<u>https://XXX-sitransscmiq-</u>

pddeop.eu1.mindsphere.io/ScmIqService/docs/#/

Replace XXX with your tenant name!





https://XXX-sitransanomalyiqpddeop.eu1.mindsphere.io/AnomalyDocuService/api/#/

Replace XXX with your tenant name!



🛛 Product/ SITRANS SCM IQ 🛛 💉 API

Asset Management Service 7

Management Service

SITRANS SCM IQ API reference

within SITRANS SCM IQ as well as ideas for your potential reuse.

assets. Such assets could be pumps, engines, gas turbines, conveyer belts

Find descriptions of different standard Industrial IoT APIs and services and their current usage

Asset Management Service supports you in creating digital representations of your physical

SITRANS SCM IQ provides the following data points via Asset Type SITRANSMS to the Asset

SIEMENS

SITRANS SCM IO

Home

Overview

Contact

Getting Started

Xcelerator Marketplace > Developer Portal Overview about SITRANS SCM IQ's most commonly used APIs & services

entation

Find a reference and description on how to work with these APIs & Services on the Xcelerator Developer Portal. These APIs will continuously be extended as the SW develops!

On this page

IoT File Service

Asset Management Service

Event Management API

IoT Time Series Service

IoT Time Series

Fetch all time series data from SCM IQ, peak to peak values for SITRANS MS 200. Anomaly Status and Deviation Index will be stored to use in other Apps. There are endless possibilities to create value with SITRANS SCM IQ time series data.

You could combine it with power consumption to calculate asset efficiency, or to combine with process data to monitor process health.

API Details >

IoT File Server

Fetch anomalies videos and pictures per asset, which are uploaded via SITRANS Anomaly iQ and stored in the IoT File Storage.

API Details >

Event Management

All detected anomalies will be injected as events. Fetch all anomalies, their type (info, warning, error) and the time of event. You could e. g. trigger maintenance tickets in your order management system, or to analyze overall

reliability of different assets.

API Details >

Asset Management

Fetch assets and their specification like MAC address and server position stored during configuration.

With this API you could possibly combine IoT assets with your "classical" plant hardware in your plant lifecycle software.

Service Details >

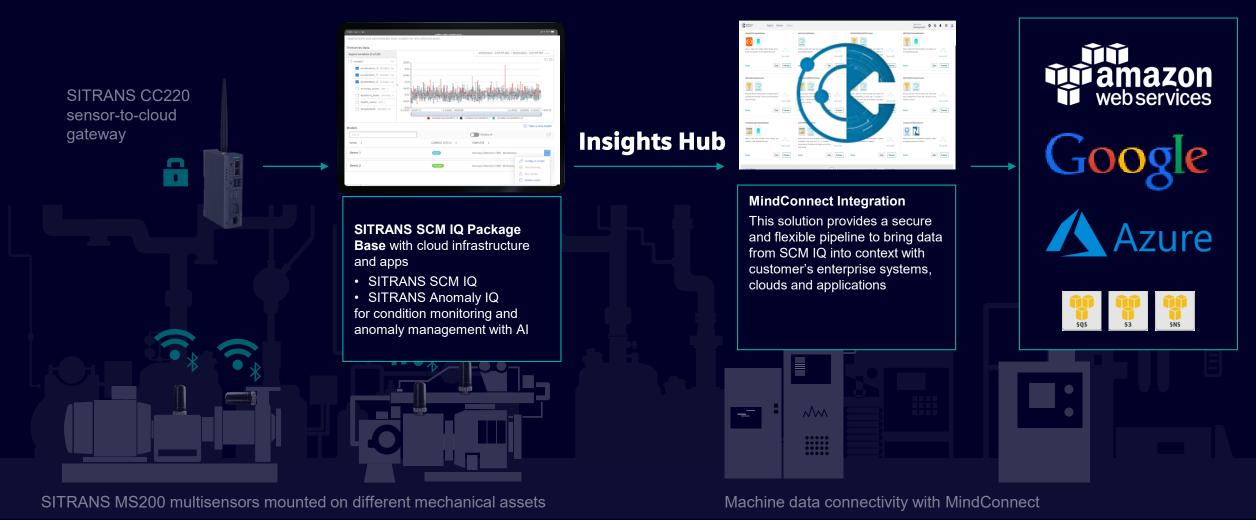






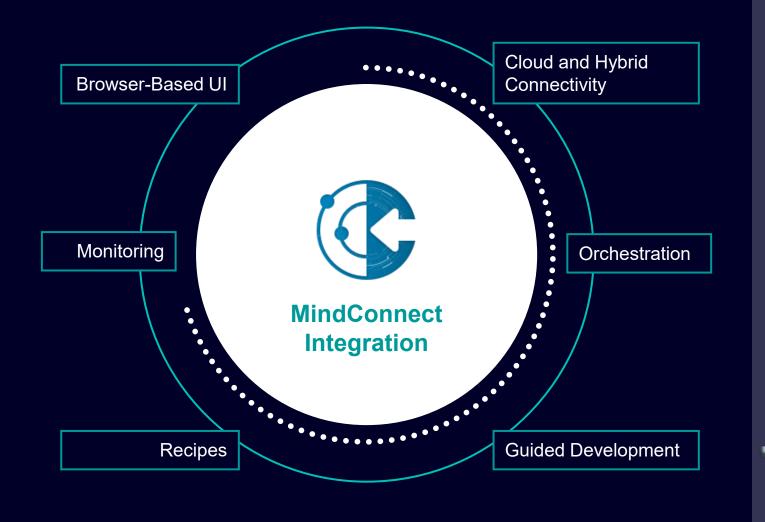
Leveraging full potential of the ecosystem with providing information outside of Insights Hub



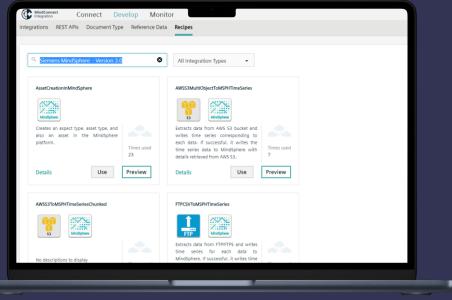


Page 63 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

MindConnect Integration Seamlessly integrate into and from Insights Hub









Product Presentation Link

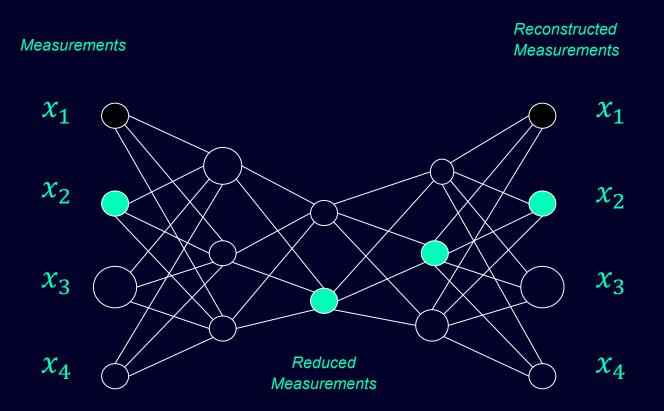


7 Artificial Intelligence & tips for model training

"Use data-driven machine learning models to apply the solution easily and scale fast"



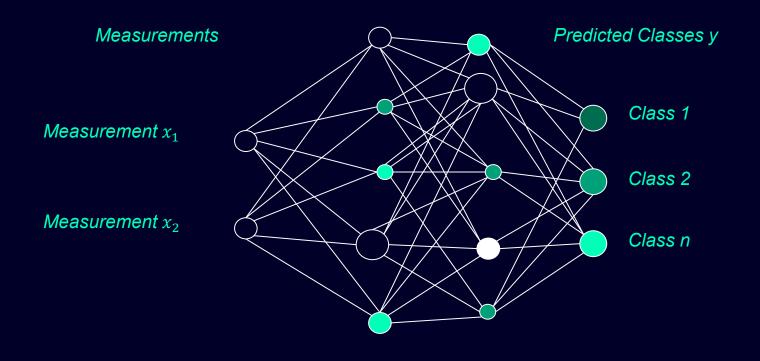
What can different types of Al do? (1/3) Detection: Differentiate between GOOD and BAD





Anomaly: High Reconstruction Error (Muffin) No Anomaly: Low Reconstruction Error (Dog)

What can different types of Al do? (2/3) Classification: Get structure into the mess



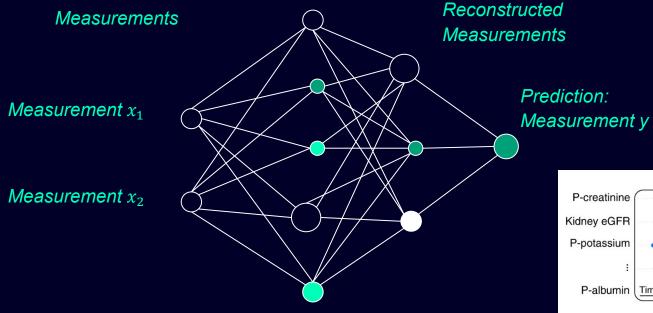


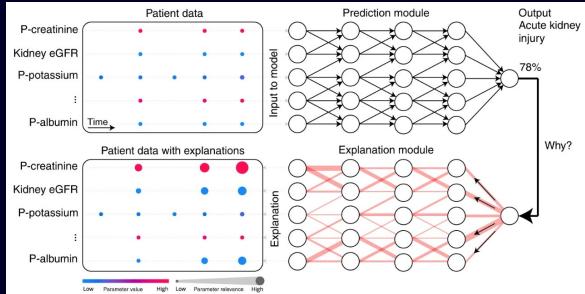




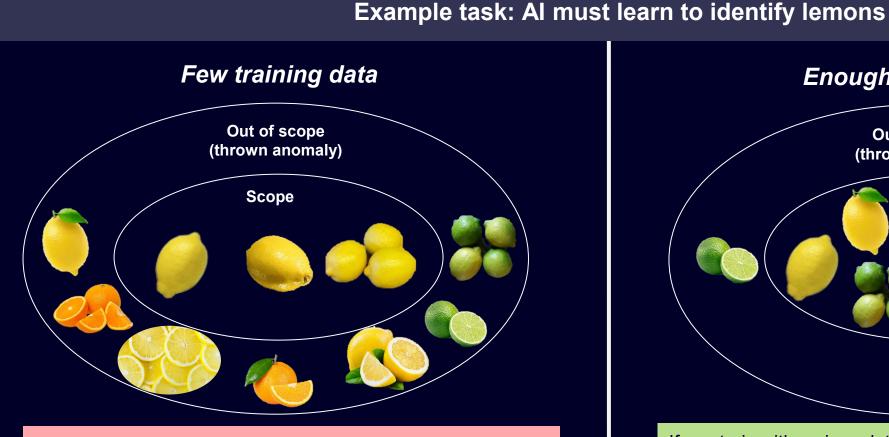


What can different types of AI do? (3/3) Regression: Predict the future





SITRANS SCM IQ modelling is based on Detection-method Training of enough data sets is crucial



If you only train with data sets of yellow lemons not cut or with green leaves on steam, you will receive **false anomalies**.



If you train with various data sets of yellow/green/cut/green leaves on steam, you will receive **correct anomalies**.

Page 69 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

Different types of Condition Monitoring

AI Based

- Machine learning based
 raw vibration data analysis
- Building up a pattern for "good operational state" based on individual asset types
- Critical data-driven **operational insights** and enables better decision making



KPI Based

- Alarms/Anomaly detection based on certain pre-defined KPIs for asset variables
- Unable to fully cover anomaly detection
 under various operational states
- Majority of competitors utilize this form of monitoring

Page 70 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

Winning Points for SITRANS SCM IQs' anomaly detection with AI

Continuous Learning

No AI is perfect. And we know that.

However, an AI, which is provided with some "human input" gets close to perfect, or in other words: Your input can be truly groundbreaking.



Better than the human eye

Our AI catches more than any manual data analysis can detect.

By checking millions of relations between various data points it literally leaves no stone unturned.

Individually trained

The SCM IQ system works more adaptive than traditional systems.

Without depending on strict thresholds or fixed KPIs, it adopts to each asset individually.



Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ Page 71



STEP 01 Input data

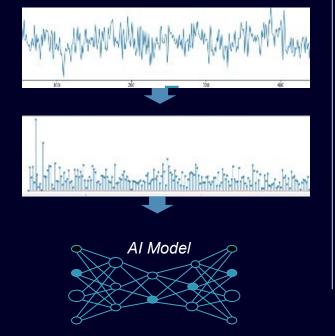
STEP 02 Compress normal operation in an Al model

SITRANS SCM IQ collects vibration data of your assets' normal operating state and collects samples over a few weeks (e. g. 4 weeks).

28 days

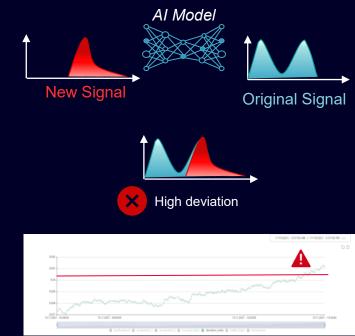
672 hours

SITRANS SCM IQ condense all fingerprints collected into one "AI model". All information of the "normal operation" is then stored in a neuronal network.



STEP 03 Calculate deviation and warn when exceeding threshold

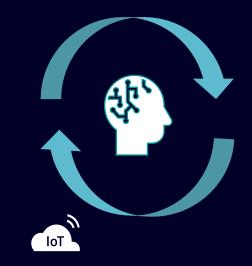
Each incoming new signal is run through the neuronal network to calculate a deviation of the signal. SITRANS SCM IQ automatically notifies you if a problem occurs - so you don't have to keep an eye on your assets!



STEP 04 Active Learning

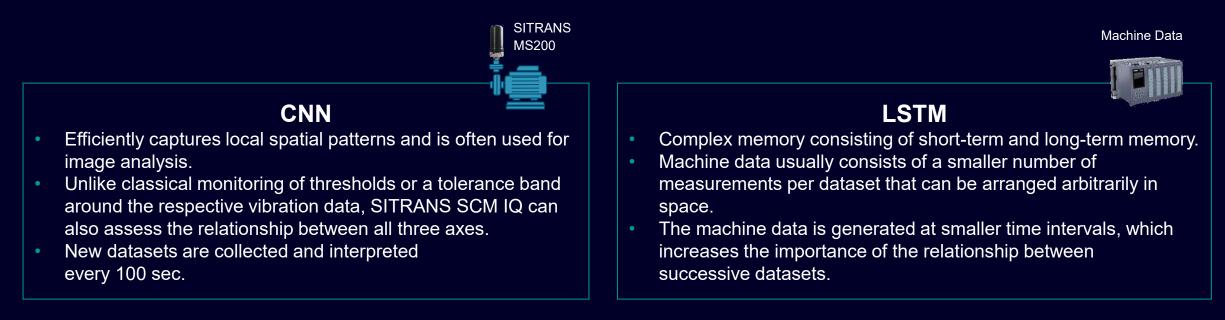
You support the system with anomaly interpretation based on experience, business and production processes and label it accordingly.

Based on your input SITRANS SCM IQ learns what exactly is causing the problem aka what is the respective root cause.



How does SITRANS SCM IQs' artificial intelligence detect anomalies?

- SITRANS SCM IQ utilizes an AI-based algorithm to identify anomalies in vibration patterns by comparing them to an initially trained vibration pattern. When a significant deviation is detected, it is referred to as an "anomaly." The anomaly detection function relies on an autoencoder that is optimized using a Convolutional Neural Network (CNN). This CNN is first trained with the so-called "training data." Essentially, a "trained model" represents the "good state vibration" of an asset. The input data for this algorithm comes from vibration data collected by SITRANS MS200.
- SITRANS SCM IQ uses a second approach to detect anomalies in other machine data like pressure, rotation speed, power consumption or similar. The algorithm in use for this approach is Long Short-Term Memory (LSTM). This algorithm learns time-relations between different data, and judges by deviations from the known relations whether an anomaly is present or not.





Al Pipeline - IloT sensor and machine data based anomaly detection Step 1: Al Task for SCM IQ is the anomaly detection of industrial assets

1

Design Al Task 1	Anomaly Detection of Industrial Assets	
Collect Data 2	SITRANS MS200SITRANS CC220SITRANS SCM IQ	
Train Model 3	FFT of Acceleration DataAutoEncoder Training	
Deploy Model 4	Model and anomaly management on Insights Hub	

Anomaly Detection of Industrial Assets

Expected Benefits

- Low-entry barrier for customers
 - Low cost / initial invest
 - Low know-how necessary
- · Continuous observation (anomaly behavior) of asset

Solution

- Unsupervised learning to minimize required customer interaction
- Robust but adaptable algorithm that
 - Is suitable to analyze vibration spectrums
- Adopt to various assets without changing the algorithm





SITRANS MS200



Al Pipeline - IloT sensor based anomaly detection Step 2: Data acquisition, transmission & storage







Data acquisition, transmission & storage

Sensor Hardware Specification

- Description: SITRANS MS200
- Communication: Bluetooth LE
- Target Temperature: -30 ... +80°C
- IP69 classified

Sensor Signal Specification

- Acceleration: 3-axis, sampling with 6.6k hz
- Analyzed frequencies: 13 hzhz 3.3 k hz
- Data Sampling: 1 Fingerprint (77ms) every 100 seconds

Cloud Data Collection

- Protocol MQTT
- Raw data storage on S3 (AWS)
- Peak to Peak values in Insights Hub

Provisioning of Cloud Services

- Infrastructure Management on AWS
- Data visualization, model and anomaly management on Insights Hub







Al Pipeline - IloT sensor based anomaly detection Step 3: Let the model calculate the reconstruction error



Vibration data is run through the trained Autoencoder and the reconstruction error or deviation index is

- When the incoming signal / data looks similar to the signals the autoencoder was trained on, the reconstruction error is low -> no anomaly
- When the incoming signal / data is significantly different from the trained data, the reconstruction error calculated by the Autoencoder will be rather high -> potential anomaly





Reconstructed Signal



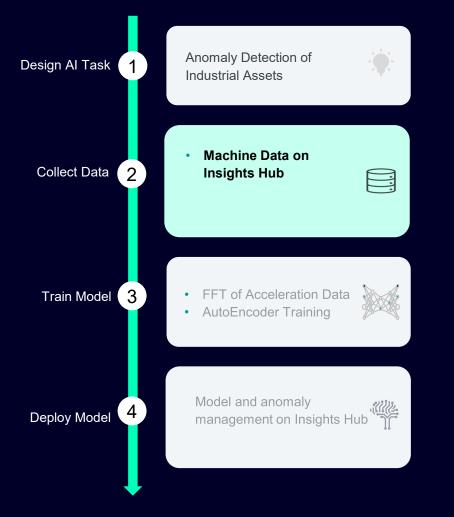
error







Al Pipeline – Machine data anomaly detection Step 2: Data acquisition, transmission & storage



Machine Data

2 Examples for input data ...

Description	Unit	Data Type	Internal Address in PLC Machine
OPL number	Number	DWORD	DB304.DBD0
EPL number	Number	DWORD	DB304.DBD4
Infeed-Counter (Bottle/Package/Pallet-Counter)	Number	DWORD	DB304.DBD8
Reject-Counter	Number	DWORD	DB304.DBD12
Machine-Speed	cans/Hours	Real	DB304.DBD16
Vibration	Mg	Real	DB304.DBD20
Torque value for the main drive	cph	Real	DB304.DBD24
Togglebit (signal for Life) cycle Time 1 hz	hz	Bit	DB304.DBX28.0
Machine error ID number	Number	WORD	DB304.DBW30
Operating Status	Number	WORD	DB304.DBW32
Operating Hour à Gross	Hour	WORD	DB304.DBW38
Operating Hour à Net	Hour	WORD	DB304.DBW40
Low pressure (air)	bar	Real	DB304.DBD42
Air-Flow	m³/hour	Real	DB304.DBD46
el. Energy Total	KW	Real	DB304.DBD50
el. Energy Phase 1	KW	Real	DB304.DBD54
el. Energy Phase 2	KW	Real	DB304.DBD58
el. Energy Phase 3	KW	Real	DB304.DBD62

Machine Data

SITRANS

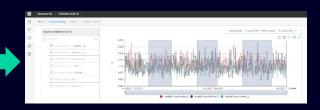
MS200

Al Pipeline - IloT sensor and machine data anomaly detection Step 4: Model and anomaly management (1/3)

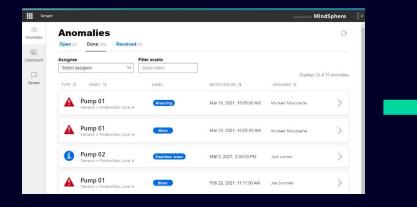
Design Al Task	Anomaly Detection of Industrial Assets	
Collect Data 2	 Machinery Data Insights Hub 	
Train Model 3	 FFT of Acceleration Data AutoEncoder Training 	
Deploy Model	Model and anomaly management on Insights Hub	



	Sien	nens AG SITRANS SCM IQ		powered by MindSphere	
ធ	Hon	ne / Data modelling / LNZ 4		1	
2	1	Timeseries Data	Mo	del status	
		Aspect variables	03/10/2022 - 3:52:22 AM -> 03/10/2022 - 3:52:22 PM Tool	UNNO	1
<i>.</i> %		modata1 v 1	0.12	_	÷.,
¢		acceleration_X (DOUBLE, 1g)	a	LADY	4
		counce, 1 ₀	0.00	ILNNS	0
		<pre>acceleration_Z (DOUBLE, 1g)</pre>	aas	1199.0E3	0
		anomaly_status			0
		deviation_index (DOUBLE)	0.02 10.1.302 - 08:18:00 10.1.202 - 08:28:28:00 10.1.202 - 08:28:00 10.1.202 - 08:28:00 10.1.202 - 08:28:28:28:28:28:28:28:28:28:28:28:28:28	1001	0
		health_status (NL-)	msdata1acceleration_X msdata1acceleration_V msdata1acceleration_Z		
		Models		a information leration values (X, Y, Z) are displaye	din
		Search		to-peak values.	
		NAME P	CURRENT STATUS		
		Line 4 monitoring (west)	Anomaly Detection CNN - Multisensor +++		
		Line 4 monitoring (2)	Anomaly Detection CNN - Multisensor		



... and manage anomalies





Machine Data

SITRANS

10200

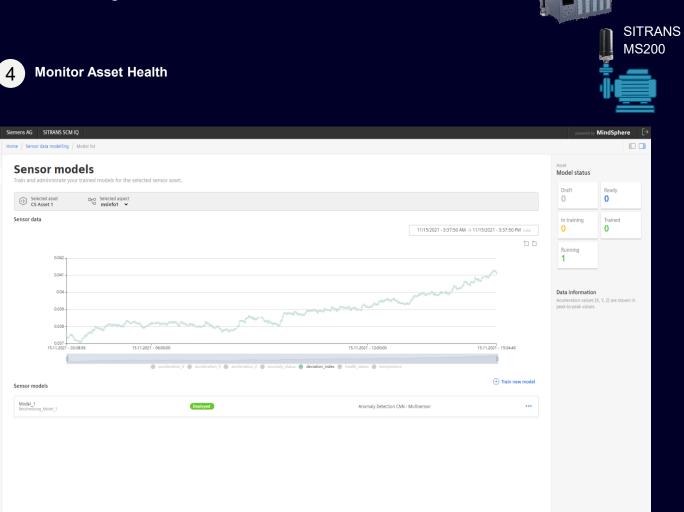
 $\widehat{\mathbf{n}}$

Al Pipeline - IloT sensor and machine data anomaly detection Step 4: Model and anomaly management (2/3)

Design Al Task 1	Anomaly Detection of Industrial Assets		Create a model and start training	
Collect Data 2	Machinery DataInsights Hub		Used training periods	
Train Model 3	PreprocessingAutoEncoder TrainingPostprocessing		0.033 0.027 0.027 14.11.2021 - 02:00:00 14.11.2021 - 02:00 14.11.2021 - 02:00	nh man have a start and the
Deploy Model	Model and anomaly management on Insights I	Hub 1	#1 From Nov 14, 2021, 2:14:57 AM To Nov 14, 2021, 3:02 #2 From Nov 14, 2021, 4:01:50 AM To Nov 14, 2021, 4:41 #3 From Nov 14, 2021, 5:43:11 AM To Nov 14, 2021, 6:09	:28 AM
			Save and start training Save draft	Close



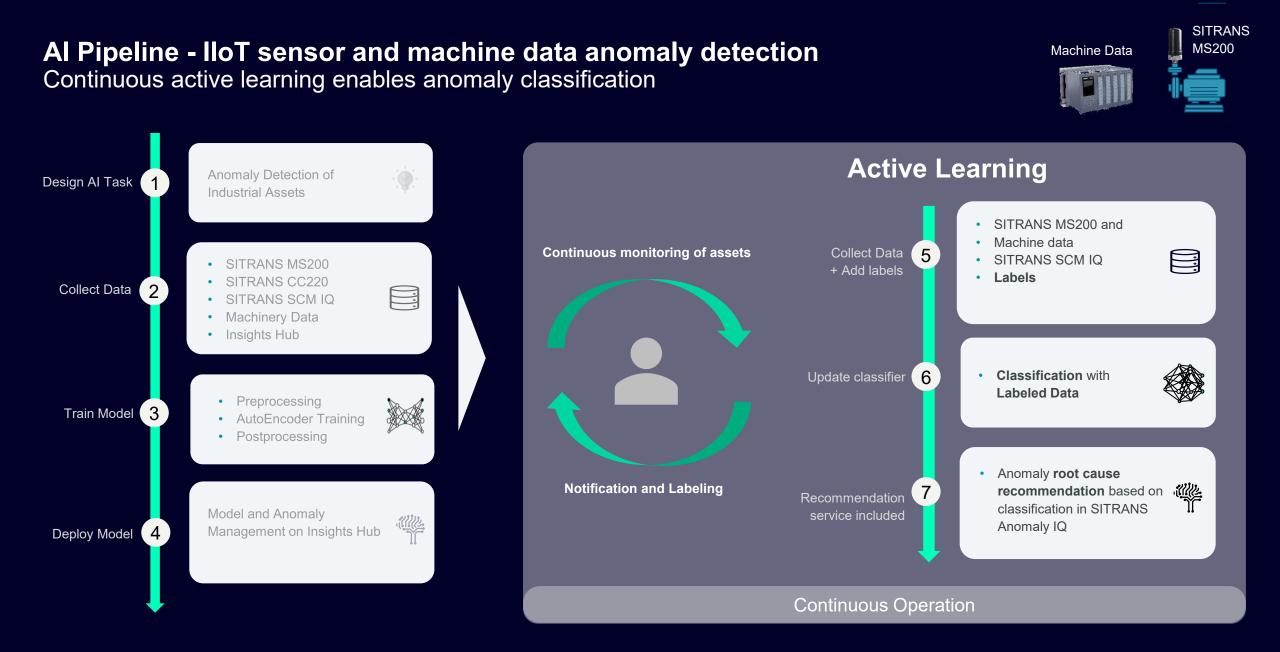
				4
Design Al Task 1	Anomaly Detection of Industrial Assets	•		Siemens AG Home Sensor
Collect Data 2	Machinery DataInsights Hub		ස් ඔ ක	Sensor Train and a (1) Selee Sensor data
Train Model 3	PreprocessingAutoEncoder TrainingPostprocessing			Sensor mo
Deploy Model 4	Model and anomaly management on Insights	Hub '∭		Beschreibun



Al Pipeline - IloT sensor and machine data anomaly detection Step 4: Model and anomaly management (3/3)



Machine Data



Page 81 Restricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ



Tips & Tricks to train SITRANS SCM IQ artificial intelligence correctly (1/5) Be aware of idle time proportion!

Used template Anomaly Detection CNN - Multisensor 🥐 02/01/2022 - 3:38:23 AM > 03/31/2022 - 3:38:23 PM Aspect variables (3 of 3) 古 台 🖓 🖻 🕱 1.20 -1.00 acceleration_Y (DOUBLE, 1g) 0.8000 ration Z (DOUBLE, 1g) 0.6000 anomaly status (INT -) 0.4000 deviation index (DOUBLE health status (INT, -) 0.2000 temperature (DOUBLE. °C) 31.3.2022 - 15:38:2 1.2.2022 - 03:38:23 24.2.2022 - 00:00:00 17.3.2022 - 00:00:00 🔴 msdata1:acceleration_X 🌑 msdata1:acceleration_Y 🔵 msdata1:acceleration_Z **Training periods** From Feb 3, 2022, 5:36:10 PM To Feb 28, 2022, 12:00:00 AM D

Idle time usually is exponentially often present in contrast to other frequencies.

- 1 long training period used
- Longer periods of idle times included in the training time (e. g. a lot of weekends, or an asset that runs in shifts)

The Solution!

Custom model description	
Dptional description of the model	
Femplate in use	Training optimization
Training optimization (?)	Training optimization analysis your selected time period to enhance the AI model training. By enabling this feature, the data used for training the model might be adapted within your given selection to

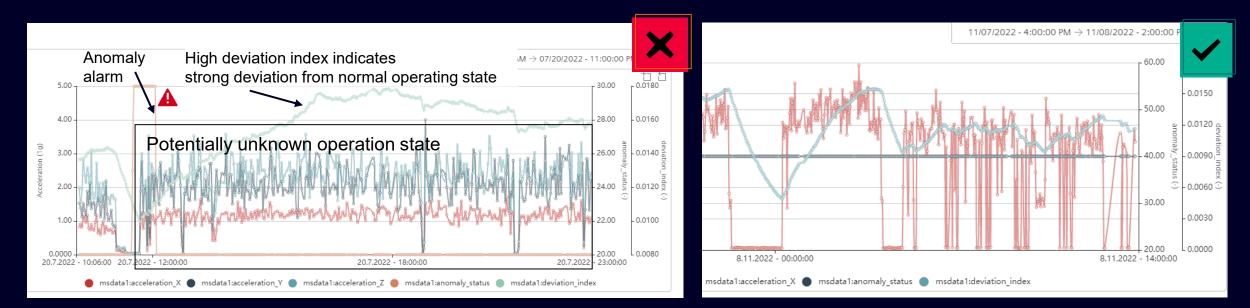
- Use the option Training optimization
- With this "useless" information like the idle state is automatically removed from the training data
- RESULT: get a more finetuned and adjusted AI model for your application with **One Click**

 \sim ()



Tips & Tricks to train SITRANS SCM IQ artificial intelligence correctly (2/5) Cover all operation modes!

Try to train all different operation modes in proportion to the occurrence, e.g. train rare operational modes with smaller proportions.

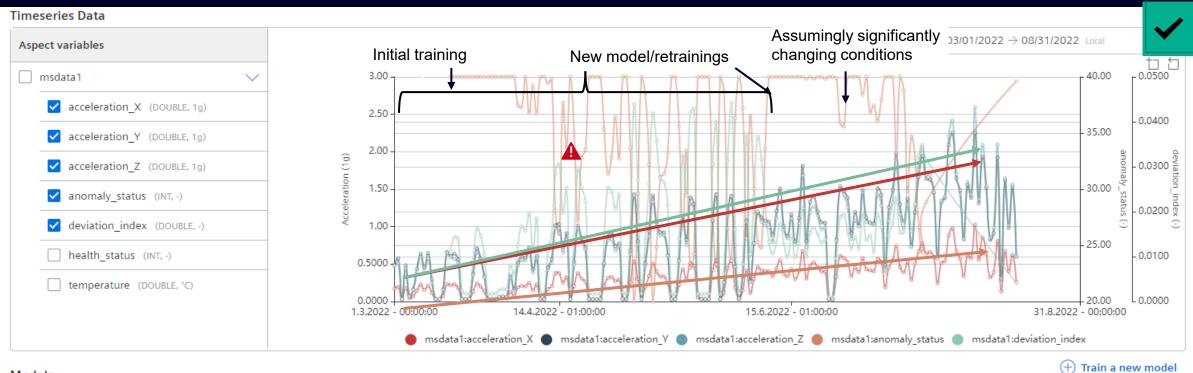


- New operating state is not trained and therefore creates an anomaly.
- Use "No anomaly" in SITRANS Anomaly IQ to retrain model (and add this operation state) or create a proper training from scratch.
- Model covers different loads of machine, different working modes.
- Anomaly status stable, shows no alarm or warning

All different operating states need to be added to model.

Tips & Tricks to train SITRANS SCM IQ artificial intelligence correctly (3/5) Gradual degradation will cause regular warnings!

SITRANS SCM IQ is a long-term condition monitoring system, not made to report disruptions immediately or to supervise critical plant operations, as the system cannot replace a security system!



SIEMENS

Models

- In the shown case the gradual degradation of the asset leads to weekly warnings that continue to appear after retraining.
- Sudden hick-ups might not be notified immediately, but potentially after minutes/hours, if the malfunction persists.

Tips & Tricks to train SITRANS SCM IQ artificial intelligence correctly (4/5) Don't focus on start-up/shut-down phases!

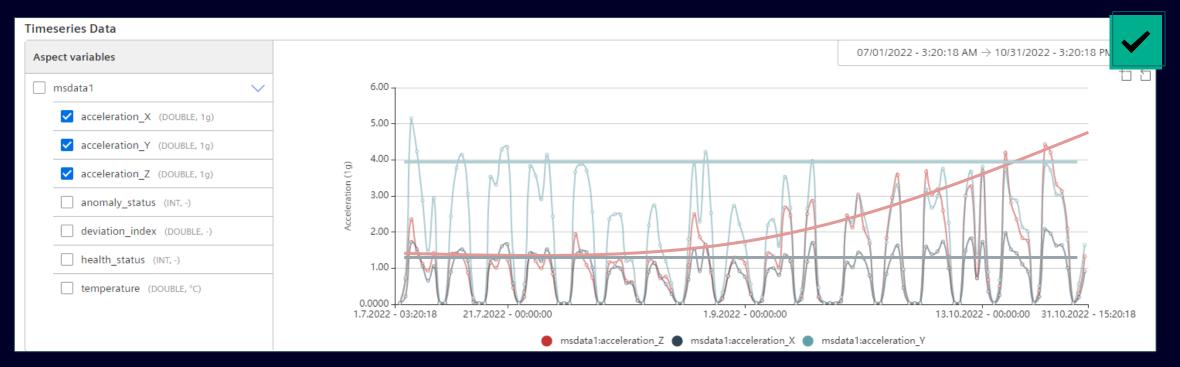
5) Start-up and shut-down phases usually produce unpredictable frequencies and might irritate AI algorithm. Try to focus training on running operation mode!





Tips & Tricks to train SITRANS SCM IQ artificial intelligence correctly (5/5) Not all anomalies really come from asset malfunctions!

In this case an anomaly is provoked by a loosening of sensor. Indication: Strong frequency increase in one axis, while others remains constant



- Loosening of sensor causes rotation in one axis, e. g. misalignment, loose foot, etc.
- No action to be taken in SW, no model retraining

Physical investigation of sensor is recommended!

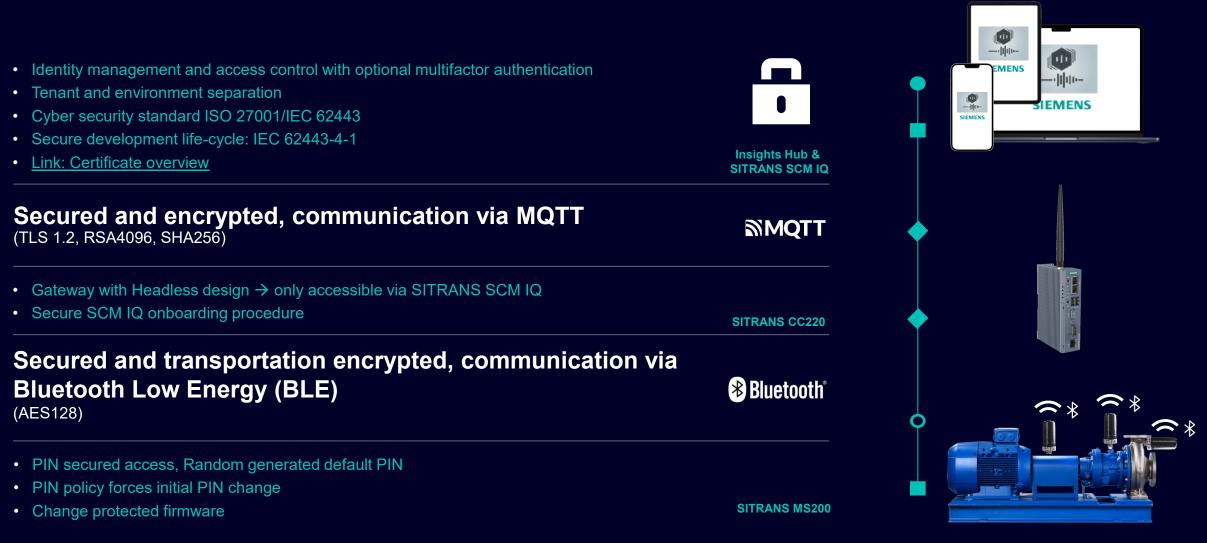


8 Network Integration & Security

"Use easy to use connection features for a secure onboarding"



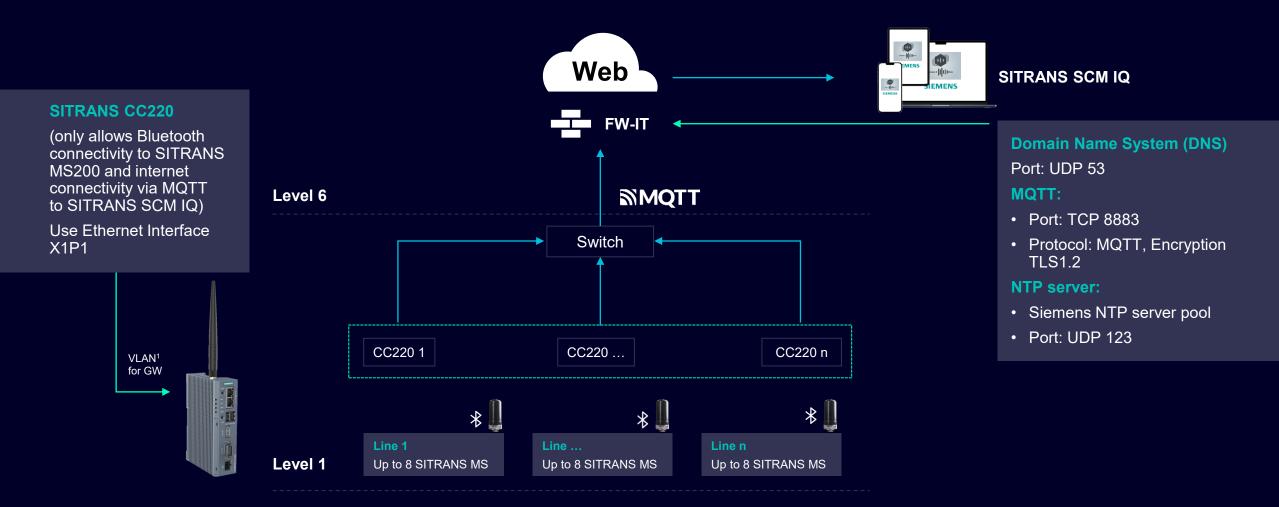
Full data protection with secure end-to-end connectivity



Further Information: <u>Siemens Industrial Security</u>



Exemplary network integration with direct internet connection

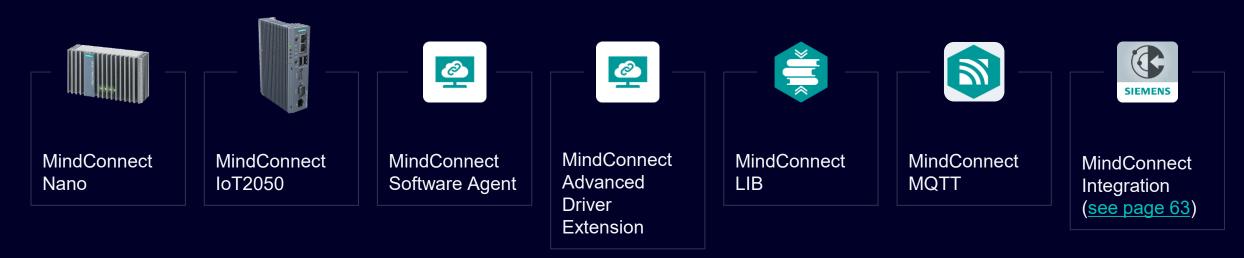


1 Virtual LAN, separate and isolated network within physical network

Asset integration into Insights Hub Analyze machine data in SITRANS SCM IQ



With its **Connectivity offerings**, Insights Hub provides multiple, varied and easy-to-implement connectivity solutions (both, hardware and software based) to be able to onboard a **wide range** of **assets** (Siemens and 3rd party) in both brown- and greenfield environments.





9 How to install on premise

"Use simple mounting and installation"



Page 91 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

Use case for Smart Condition Monitoring SITRANS SCM IQ

Bring multisensor data into the cloud with mobile router

Example for cabinet installation, no network integration

Brownfield: Condition Monitoring of rotary equipment. Example here is an Italian company providing maintenance service for **motors on ski lifts**.

Customers use SCALANCE router and SITOP power supply to connect SITRANS MS200 multisensors and SITRANS CC220 gateway with Industrial IoT.

Success Factor

Provision of cabinet with ready to use HW precommissioned in SITRANS SCM IQ industrial IoT app. Just place the sensor, let the data flow in a second data channel and start condition monitoring!



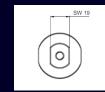




Sensor and gateway installation information

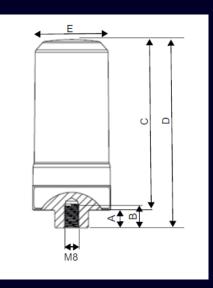
Installation on rotating asset

- Screw-on with M8 female thread
- Clamp-on possible



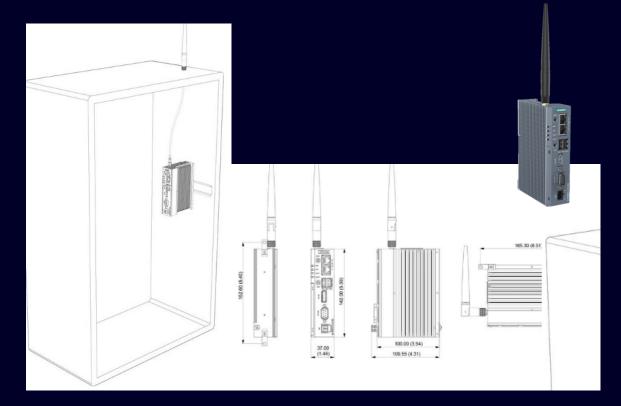
A in mm	B in mm	C in mm	D in mm	E (Ø) in mm
(inch)	(inch)	(inch)	(inch)	(inch)
10 (0.39)	13 (0.51)	82 (3.23)	106 (4.17)	46 (1.81)





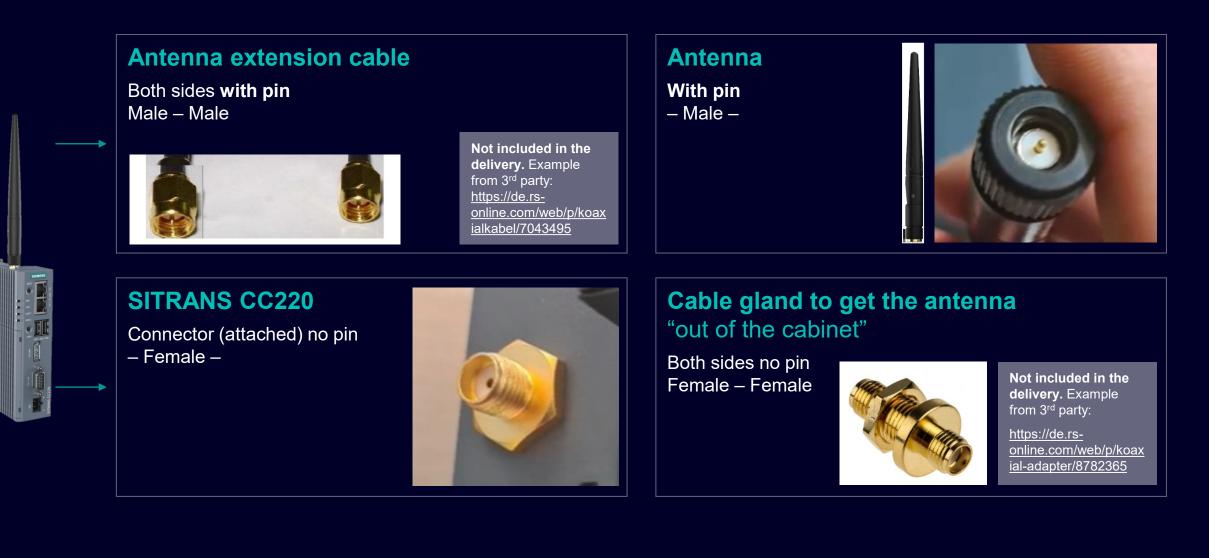
Installation in cabinet

Standard extension cords (SMA plug, SMA socket) are supported (see next slide!) Maximum length 2 m. Not included in the delivery. To be ordered from 3rd party.

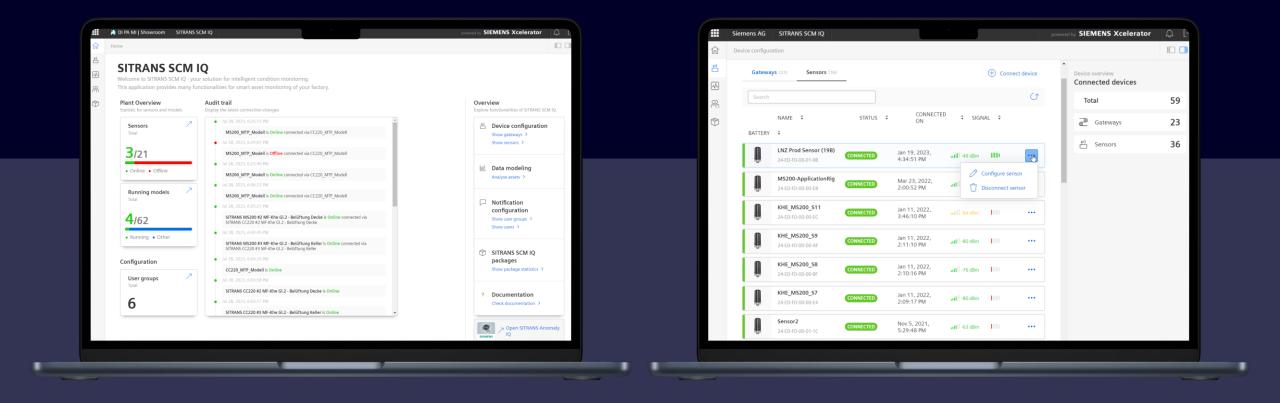




How to attach extension for SITRANS CC220 antenna?



Fast and simple device connection in SCM IQ



Supporting manuals and tutorials

Manuals:

For manuals, FAQs, other documentation please search "SCM IQ": <u>https://support.industry.siemens.com/cs/document/</u>

App Product Sheet Insights Hub > Getting Connected to Insights Hub

MS200 Mounting Leaflet (A5E50618114)

Short Training Videos:

- SITRANS SCM IQ > System Overview & Insights Hub Introduction
- SITRANS SCM IQ > Mounting the SITRANS MS200
- SITRANS SCM IQ > Onboarding SITRANS CC220 and SITRANS MS200
- SITRANS SCM IQ > How to train a Data Model in SITRANS SCM IQ
- SITRANS SCM IQ > Managing Anomalies in SITRANS Anomaly IQ
- SITRANS SCM IQ > How to add Machine Data to SITRANS SCM IQ
- SITRANS SCM IQ > <u>Asset and Type Structure in Insights Hub</u>







10 Go2Market

Suitable applications and pricing overview



Page 97 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

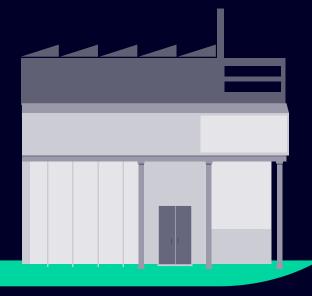
Assets with best fit

Right selection of asset is crucial

Small/Medium businesses with optimally continuously running ...

- Critical pumps
- Gearboxes (conveyors, elevators)
- Industrial dryer
- Transporting machines
- (Exhaust) fans
- Other rotating mechanical equipment





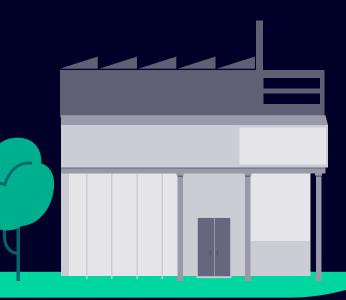


Non-applicable applications



The use of the SCM IQ is NOT recommended for ...

- Short applications (e.g., components which work every minute) as the measurement only happens once per 100 seconds
- Assets with only sporadic data transmission (at least 5 data points per hour is recommend)
- Limitations through the structural circumstances (for example Walls)
- Asset rapidly failing (deteriorating) e. g. over 2 months
- Installations operating outside -30 to 80°C temperature range
- Very critical plant operations, as SITRANS SCM IQ cannot replace a security system





Detailed Pricing Scheme for SITRANS SCM IQ system (July 2023) Low-cost SaaS ensuring low operating costs



optional, invest once man		mandatory, invest yearly	optional, usage based	optional, usage based	
	Hardware Investment	Software Base Package	Software: Prediction	Software: Additional sensor	
Description	 Supervise your asset with: SITRANS MS200 multi sensor SITRANS CC220 cloud-connect gateway Each gateway can connect up to 8 multi sensors. 	 Starter Package with all you need for up to 3 sensors/inputs: SITRANS SCM IQ app: Connect & monitor up to 3 sensors or machine data assets and train the AI SITRANS Anomaly IQ app: View & manage anomalies for up to 3 sensors Provides Insights Hub base environment This package is obligatory and includes the full app functionality for 3 sensors/inputs, including Insights Hub base environment and selected resources. Only needs to be bought once per customer. It can be upgraded for connecting additional sensors/inputs (look right). 	 Predict & Manage Anomalies for additional sensors Start/Stop anomaly detection for sensors and/or Insights Hub machine data inputs View, get notifications and manage anomalies Customer uses this upgrade functionality if he/she needs more than 3 prediction models for supervising. Can be de-/activated by customer and is only charged on a daily basis when activated. 	Connect & Monitor Additional Sensors Extend your system with more sensors Customer uses this functionality to connect more than 3 MS200 sensors. Can be de-/activated by customer and is only charged when activated.	
Name & Price	"SITRANS MS200" "SITRANS CC220" 7MP2210- 7MP2200- 2AB21-2AB1 2CB05-2AA1 €286 €895	"SITRANS SCM IQ Package Base" Product-ID DEPCBAA11 €1,200 per year SIEMENS SIEMENS Insights Hub	"Prediction Extension Package" To be bought for each additional prediction model: €20 per month	"Sensor Extension Package" To be bought for each additional MS200 sensor: €12 per month	
Example Calculation	3 * €286 + 1 * €895 = € 1,753 once	€1,200 per year	-	-	
Order Process	Order HW in Industry Mall	Order in SISW organization via CDSP or personal contact (similar to other Insights Hub apps)	In-app purchase	In-app purchase	

Price for a typical starter package with 3 SITRANS MS200, 1 SITRANS CC220 & SITRANS SCM IQ app is €2,953 first year, €1,200 the following years.



Low Investment and Operating Cost Example cost calculation for 3 sensors and full functionality







SITRANS SCM IQ Package Base Trial (Product-ID DEPCBAA10) Three months free trial – Try before you Buy!

Trial Onboarding	Trial Phase	Full version
 Customer uses standard DI SW quotation process (for Product-ID DEPCBAA10) Order Process Order In DEX store 	 Use full functionality of SITRANS SCM IQ for up to 3 sensors! Trial phase is 90 days. Automatic transfer to a standard SITRANS SCM IQ contract (If customer doesn't actively terminate contract) 	 Automatic conversion into standard contract (Product-ID DEPCBAA11) Full functionality and no scaling limitations
 A standard SITRANS SCM IQ contract will also be in this quote (starting automatically after the trial) Tipp: In order to make the most out of trial do install HW before start of trial phase! 	Control of the second secon	

11 Roadmap

"Customer-centric agile development combined with strategically important HW releases"



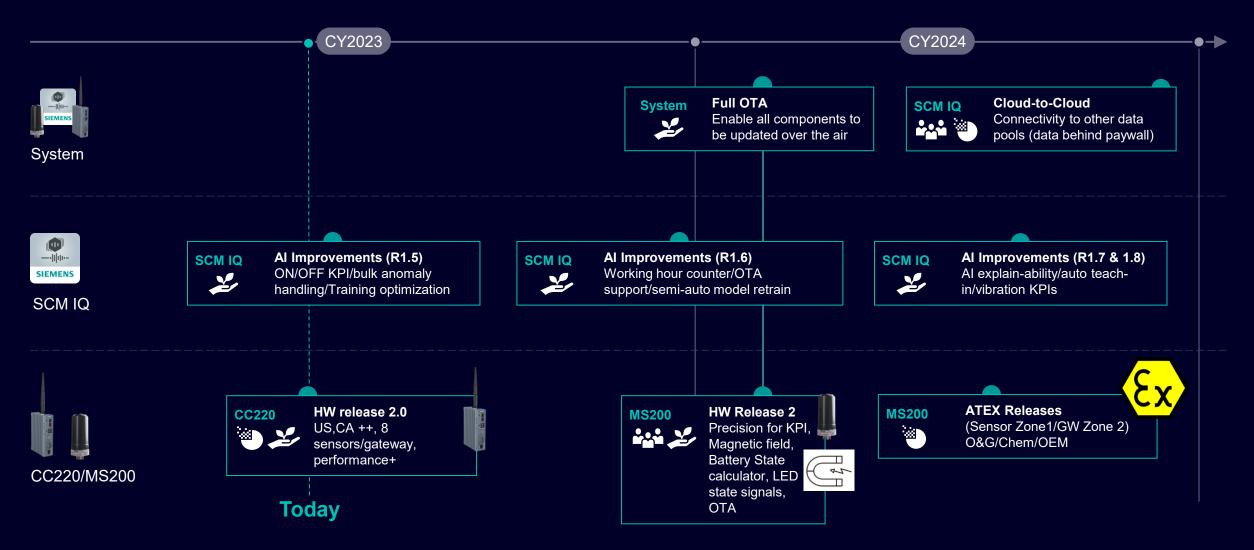
Page 103 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

SCM IQ – Global rollout July 2023





Short Term Roadmap – SITRANS SCM IQ, SITRANS CC220, SITRANS MS200 July 2023





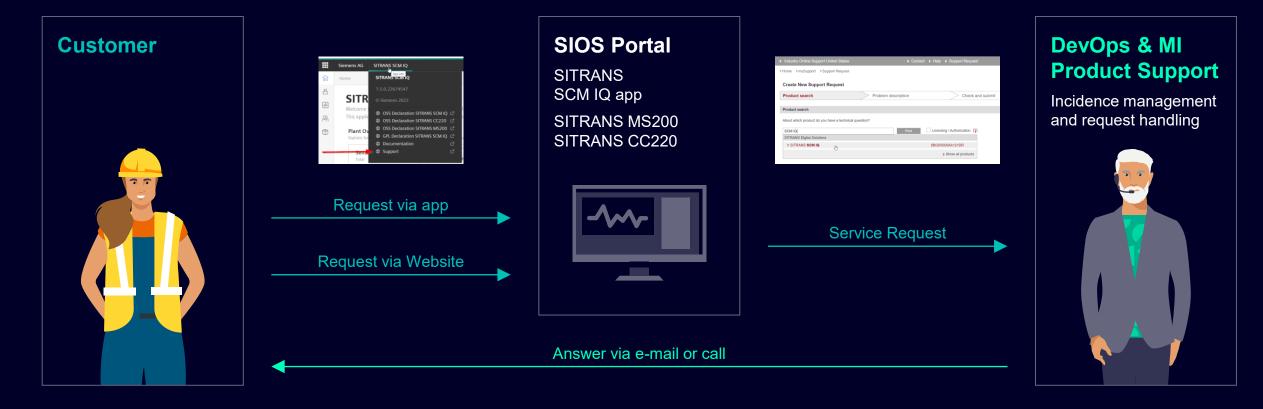
12 Support & Service

Support & Service | Training | Links | Contacts



Page 106 Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ

Technical Support and hotline flow diagram Two different ways for requests, answer via e-mail

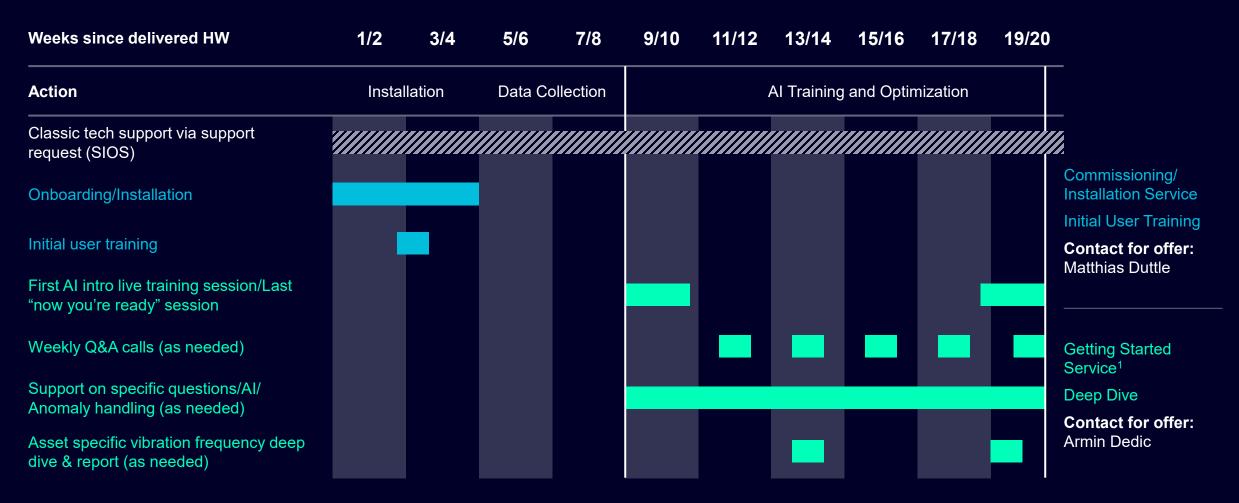


Support Request > search "SCM IQ"

https://support.industry.siemens.com/cs/my/src?lc=en-WW



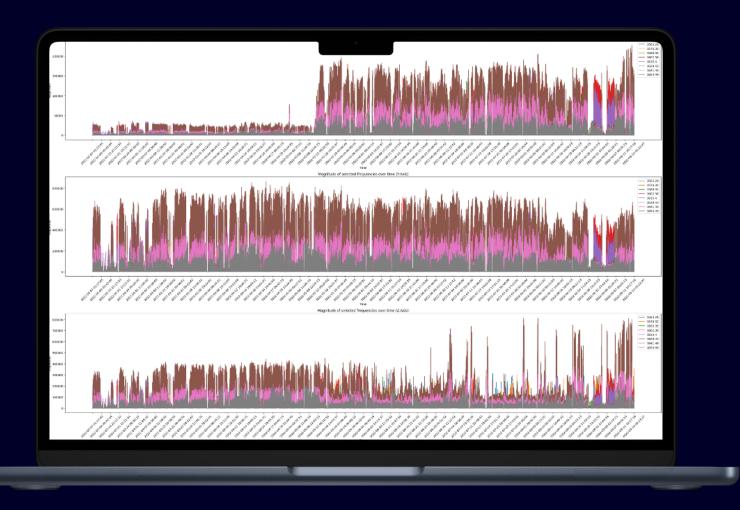
HQ service packages – Overview

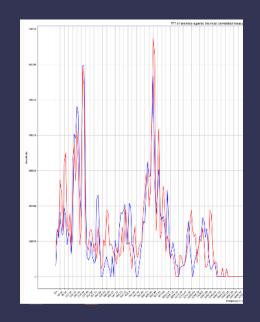


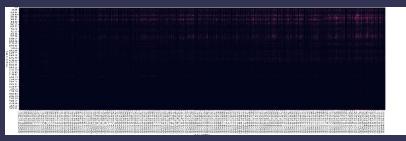
1 Prices are time & material based, content and format fully adjustable to customers' need



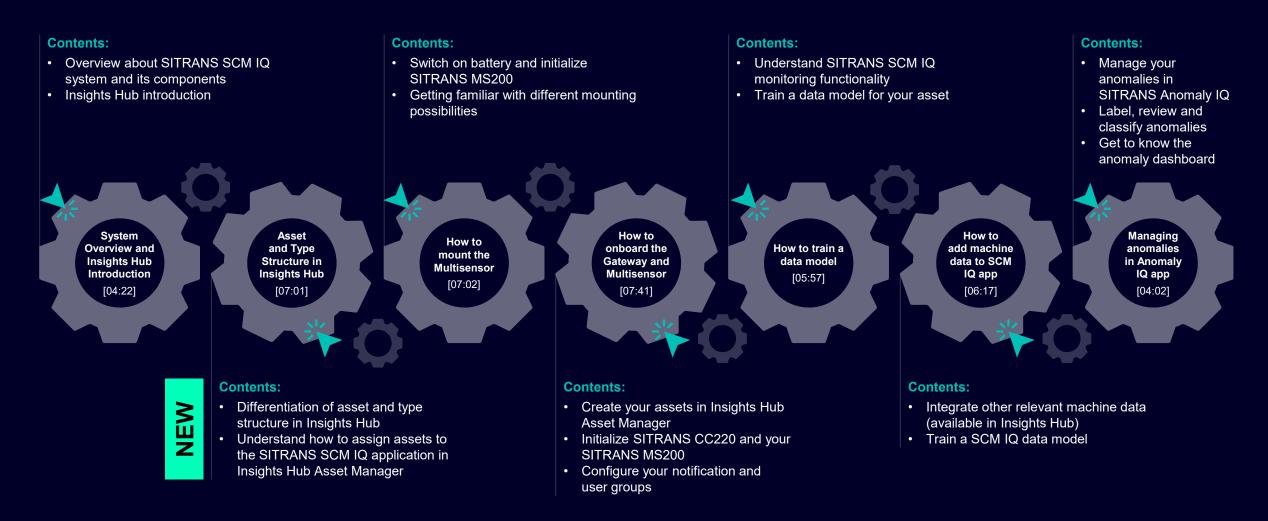
What does frequency analysis mean? Expert do an individual deep dive analysis per asset







YouTube tutorials to foster commissioning and understanding available internally and externally



Info portals for SITRANS SCM IQ

Website

https://www.siemens.com/SCMIQ

Insights Hub

SITRANS SCM IQ in DEX store

SITRANS SCM IQ Product sheet

Xcelerator Marketplace

SITRANS SCM IQ on Marketplace

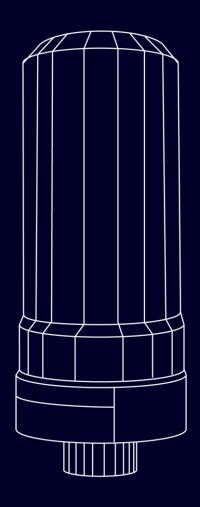


SITRANS SCM IQ on Development Portal

Industrie Online Support SIOS (Catalog, Manual, ...) > search "SCM IQ"

https://support.industry.siemens.com/

Automation Technology > Process Instrumentation > Digitalization > Connectivity > SITRANS CC220 Automation Technology > Process Instrumentation > Digitalization > IIoT Sensors > SITRANS MS200 Automation Technology > Process Instrumentation > Digitalization > Digital solutions & Apps SITRANS SCM IQ





SCM IQ Contacts in HQ



Melanie Marke G2M Manager - SITRANS SCM IQ System E-mail <u>melanie.marke@siemens.com</u>



Michael Karippaparambil Business Developer SITRANS IQ E-mail <u>michael.korah@siemens.com</u>



Lukas Marschalek Chief Product Owner SITRANS SCM IQ E-mail <u>lukas.marschalek@siemens.com</u>

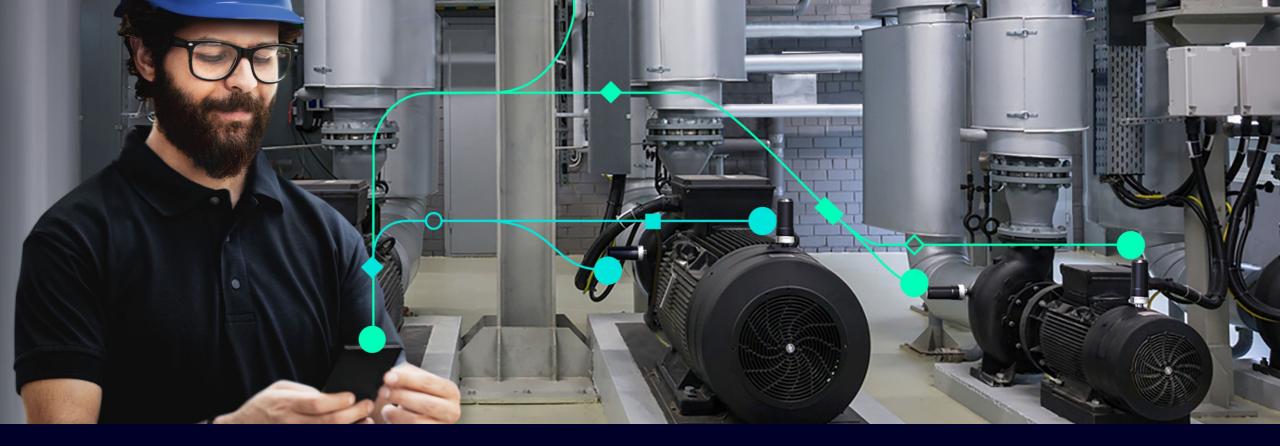


Johannes Burchardt Marketing Manager SITRANS IQ E-mail johannes.burchardt@siemens.com



Frederic Baldauff Chief Product Owner SITRANS CC220 / SITRANS MS200 E-mail frederic.baldauff@siemens.com





Thank you for your attention!

Subject to changes and errors. The information given in this document only contains general descriptions and/or performance features which may not always specifically reflect those described, or which may undergo modification in the course of further development of the products. The requested performance features are binding only when they are expressly agreed upon in the concluded contract.

All product designations, product names, etc. may contain trademarks or other rights of Siemens AG, its affiliated companies or third parties. Their unauthorized use may infringe the rights of the respective owner.



Unrestricted | © Siemens 2023 | DI PA MI TI DS | SITRANS SCM IQ